

User Manual

v 1.3 :: 1.10.2025





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## Welcome.

## Captivate customers. Accelerate productivity & profits.

Elevate your business with the intelligent, all-in-one management software trusted by industry icons—created by industry experts

To thrive, you account for every detail—we know. Elecate employs brilliantly efficient software with over 30 years of results for the complex needs of hospitality and rental businesses. Capture and track deals with our native CRM. Win more events with stunning proposals. Run comprehensive reports confirming your ROI. Accelerate your team's growth with extensive support and training.

From ingredients to inventory, dispatching to staffing, production to profit, Elecate is your guiding star.

This guide is designed to help you utilize every feature to help you save more time and manage business flawlessly. If you have any questions, please reach out to our support team at <a href="mailto:support@elecate.com">support@elecate.com</a> or create a ticket here: <a href="mailto:https://elecate.com/submit-a-ticket">https://elecate.com/submit-a-ticket</a>



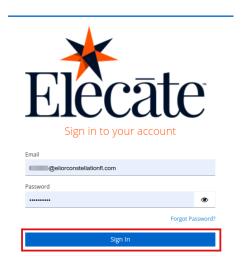


Elecate cares about you, and your customer's safety. With that in mind, we enforce a process of accessing your profile and content, that guarantees only authorized individuals can access sensitive information and perform actions in the system.

#### **Logging in with Email and Password**

To log in using your email address and the password provided by your system administrator:

1. Enter your credentials; click on Sign In



## Single Sign On

To simplify the process of accessing the website, you can now sign in using your Google or Microsoft account.





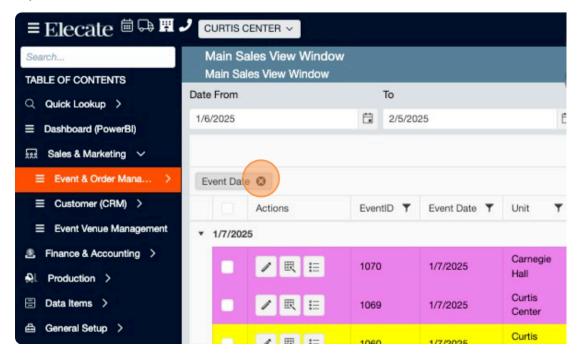
#### **Home Page Quick Tour**



- a. Main Panel: Most features are listed and arranged inside these options.
- b. **Calendar:** The built-in calendar is a great way to visualize upcoming events.
- c. **App Setting Information:** System settings can be adjusted here, by an administrator.
- d. Help Center: In the Help Center, users can reference our FAQs.

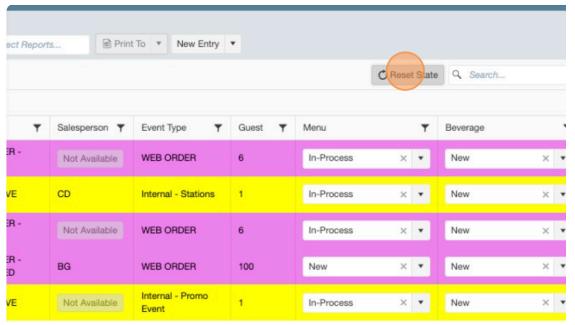
#### **Grid Persistence**

On many of the Elecate screens, users can dynamically control the way that information is displayed. By dragging the column headers up, as shown below, the information can be filtered and sorted in different ways.



To return the view to the original settings, simply hit the Reset State button.





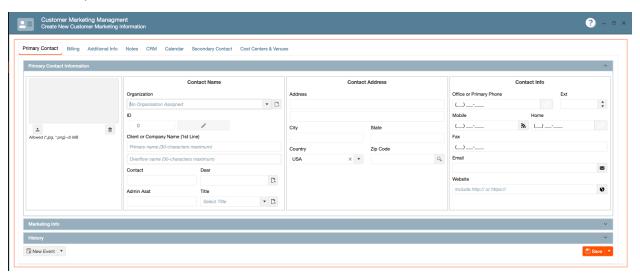
# Sales & Marketing



## **Creating a New Customer**

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on the Customer (CRM)
- 3. Click on Customer Marketing
- 4. Select Create New Customer
- 5. On the Create New Customer Marketing information screen, enter the following information:
  - 1. Organization (where applicable)
  - 2. Client or Company Name\*, Contact\*, Title (Event Management, Director Sales, etc.)
  - 3. Contact Address, City, State, Country, and Zip Code\*
  - 4. Contact Info Office or Primary Phone, Mobile, Home, Email\*
  - 5. Referred by\*
- 5. Once you enter all the information click on "Save".

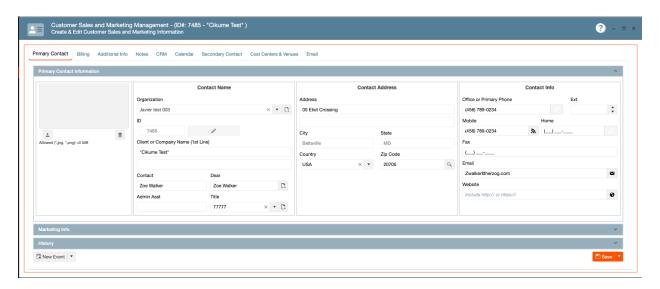
#### \* Denotes required fields





#### **Edit Customer Information**

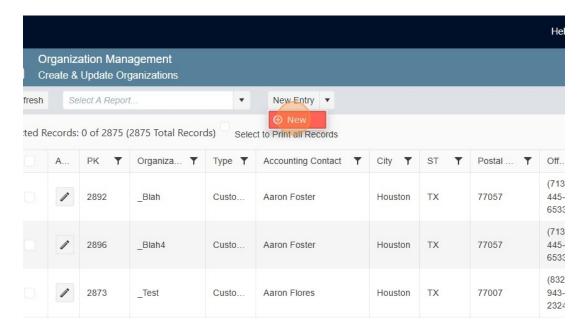
- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Customer CRM, and then Customer Marketing. The Customer Marketing Window will appear
- 3. From the menu, click on Customer Sales and Marketing Management
- 4. Click on the pencil icon or double click any row to open a client's information
- 5. From this window you can edit the customer's information
- 6. Once you have made all the changes, click on Save.



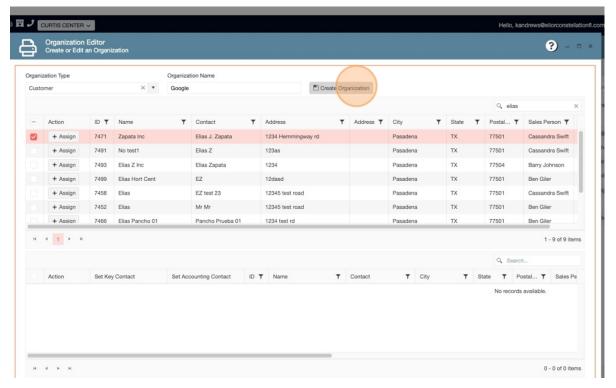


#### **Create a New Organization/Adjust Organization Contacts**

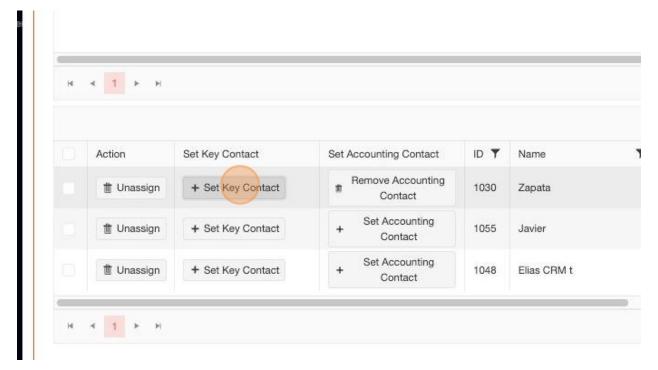
- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on *Customer CRM*, and then *Organization Management*. The *Organization Management Window* will appear
- 3. From the menu, click on *Organization Management*
- 4. To create a new organization, click on New Entry > New Note: Before creating a new organization, users must create the customer or prospect for which they want to assign to an organization.
  - a. Select the Organization Type (Customer or Prospect)
    - i. Contacts matching that selection will appear below
  - b. Enter the Organization Name
  - c. Select the corresponding contact(s) to be associated with the organization







- 5. To edit an existing organization's contacts
  - a. Click on the pencil icon or double-click the row
  - b. Locate the customer you would like to add to an organization by searching
  - c. To unassign or change the key contact or accounting contact information, use the buttons on the bottom grid



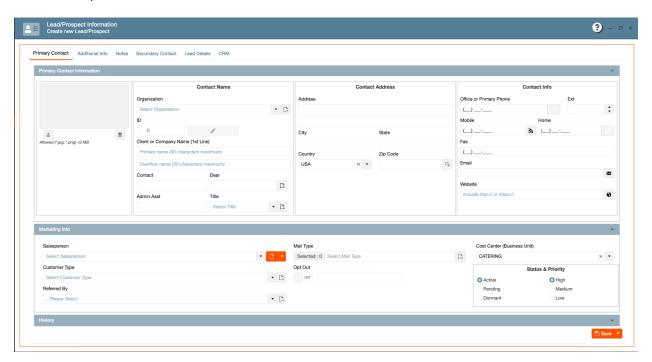


#### **Create a New Prospect**

Leads and Prospects are potential customers who have expressed interest or demonstrated potential in purchasing catering and event services but have not yet made a commitment. To create a new lead or prospects, follow these steps:

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on *Customer* CRM and then click on *Lead/Prospect*. The *Customer Lead/Prospect* window will appear
- 3. From the menu, click on *Lead/Create New Prospect*
- 4. Enter the following information:
  - Select an Organization if applicable
  - Client or company name\*
  - o Address, City, State, Zip Code, Country\*
  - Phone number\*
  - o Email\*
- 4. Click on Save

#### \* Denotes required fields



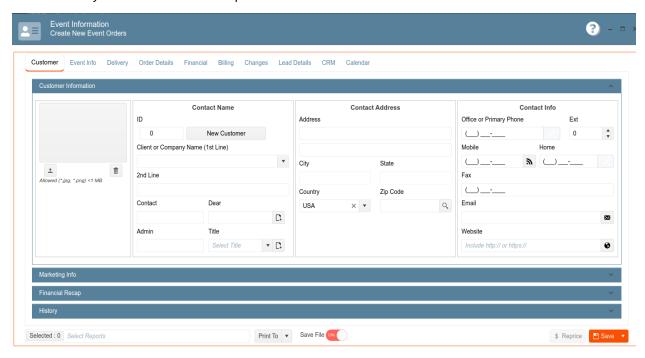


## Creating Events and Event Orders

#### **Creating a New Event**

The event information screen houses the key details of each event, including the event date, time, location, guest count, order details, special requests, and any other necessary details for planning and executing the event.

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Click on Create New Events Orders
  - Users can then select an existing customer, or enter a new customer
- 4. Complete all the required information
- 5. Once you have entered the required information click on Save



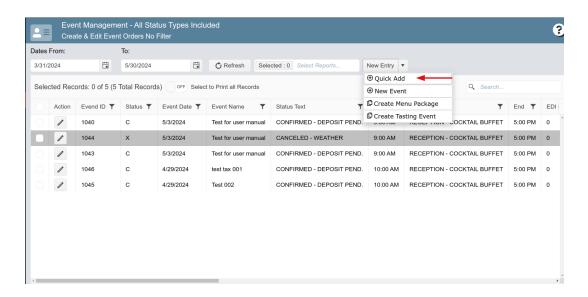
**TIP:** You can also create an event directly from the customer's file, click on the *New Event* button and the *Event Information* window will appear.



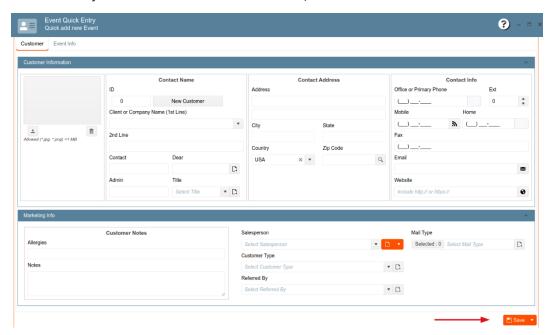
#### **Adding a Quick Event**

To quickly capture the basic details of a new event, users can use the Quick Event feature.

- 1. Click on the Sales and Marketing section located on the left pane
- 2. Click on Events & Order Management.
- 3. Click on Event Management-All Status Types Included or Main Sales View
- 4. Click on the down arrow next to the New Entry button
- 5. From the drop-down menu, select Quick Add



- 6. A pop-up window will appear
- 7. Once you have entered all the information, click Save

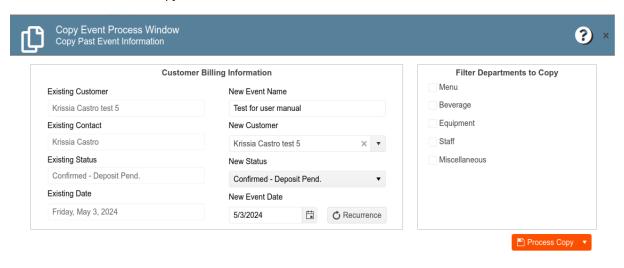




#### **Copying an Event**

You can also create an event from an existing one.

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included or Main Sales View Window
- 4. Select the event by checking the box next to the pencil icon
- 5. Click on the down arrow next to the New Entry button
- 6. From the drop-down menu, select copy event
- 7. The Copy Event Process Window will pop up
- 8. Update the billing information
- 9. Click on Process Copy.



### **Managing Event Orders**

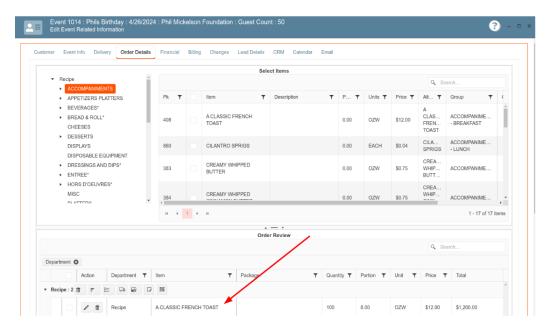
- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management
- 3. Click on Main Sales View Window
- 4. Choose an event or click the pencil icon to view/edit a variety of details



#### Adding items from the Recipe Department via Order Details

From the event window you can add items in different categories, which are called *Departments* in Elecate, and are located at the left of the *Order Details* tab.

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included or Main Sales View
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the Order Details tab
- 6. Select the *Recipe* department and navigate through the various options. The department details will appear in *Select Items*.
- 7. Add the desired item by double-clicking on it, an Add/Edit window will pop up
- 8. Review Quantity, Description, and other details
- 9. Click on save and close
- 10. The new items will appear under Order Review.



**Important:** To save items, the event entry must have been completed and saved first.

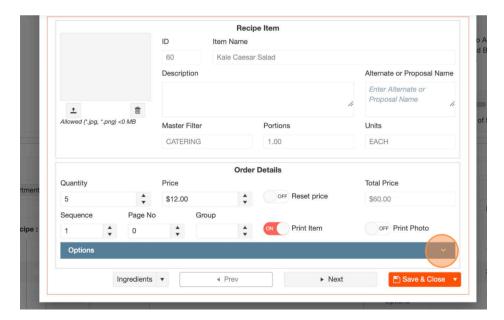
#### **Indicating Production Location**

If an operation produces recipes out of both the commissary and the on-premise location, the Commissary toggle can be used to indicate who should produce a given item. When adding a recipe to an event order, follow the below steps to indication the production location:

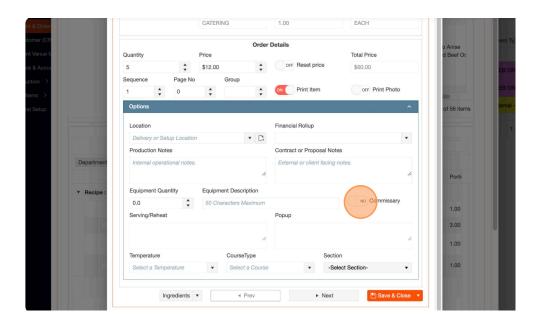
- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included or Main Sales View
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the Order Details tab



- 6. Select the *Recipe* department and navigate through the various options. The department details will appear in *Select Items*.
- 7. Add the desired item by double-clicking on it, an Add/Edit window will pop up
- 8. Review *Quantity, Description*, and other details, then click the Options section to input additional information



- 9. Locate the *Commissary* toggle and switch it to No or Yes, according to your desired production location
- 10. Click on save and close
- 11. The new items will appear under Order Review.

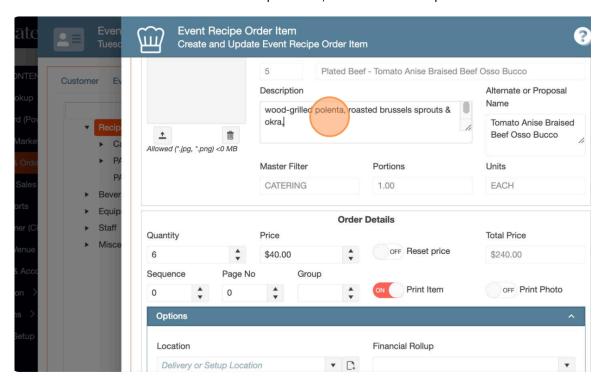




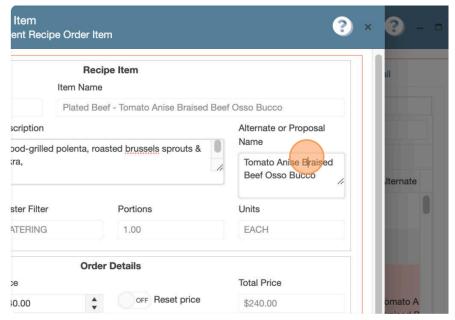
#### **Making Changes to Menu Items**

When a user enters a recipe, and edits the alternate name or proposal description fields, they must enter production notes so that the kitchen knows what change has occurred.

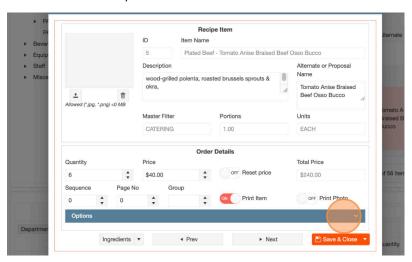
- 1. Click on the Sales and Marketing section located on the left pane
- 2. Click on Events & Order Management.
- 3. Click on Event Management-All Status Types Included or Main Sales View
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Click on the tab Order Details
- 6. Select the *Recipe* department and navigate through the various options. The department details will appear in *Select Items*.
- 7. Add the desired item by double-clicking on it, an Add/Edit window will pop up
- 8. Make the desired edits to the Description and/or Alternate or Proposal Name





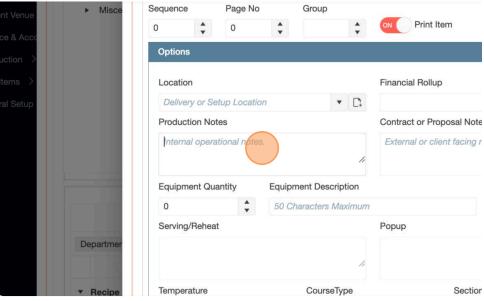


9. Then click Options



10. Click into the *Production Notes* field and write what has changed from the standard data item, for internal purposes. **Note:** this is required if the above fields have been edited





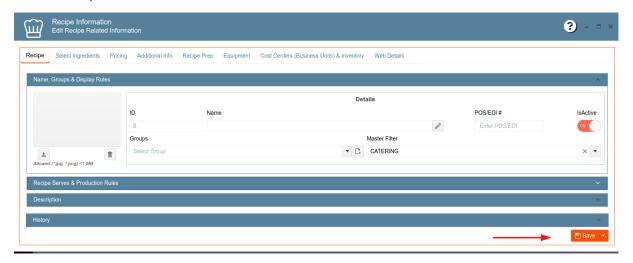
11. Click Save & Close

#### On the Fly Recipes

To quickly add a recipe that isn't in your database, you can use the on-the-fly recipe tool.

#### Note- this feature will be turned off for Elior

- 1. Click on Data Items section located on the left panel
- 2. Select Food Management and the Food Department window will appear
- 3. Select Recipe Management (On the fly)
- 4. Click on the New Entry button, and the Recipe Information window displays
- 5. Complete the fields and click save

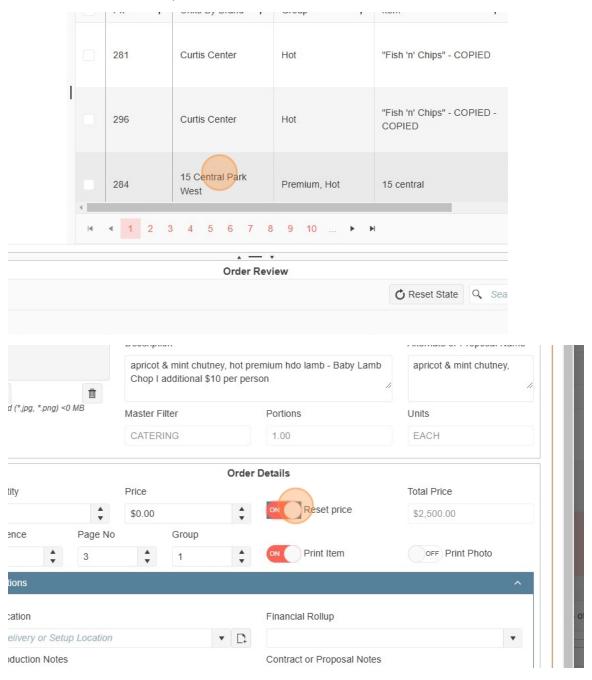




#### **Price Toggles**

The Reset Price toggles allow users to reset the selling price of a recipe back to the original price. For example, if a user changes the selling price of an item, or makes it \$0, but then needs to change it back to the original, they do not have to remember the selling price, instead they can toggle the switch to reinstate the original price.

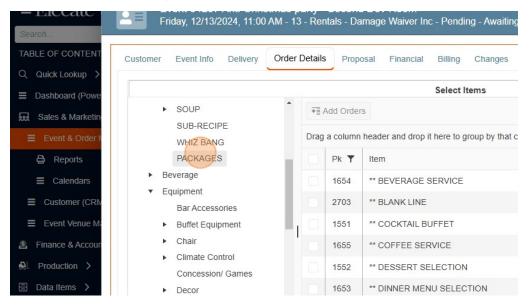
- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Main Sales View Window
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the Order Details tab
- 6. Choose an item to update





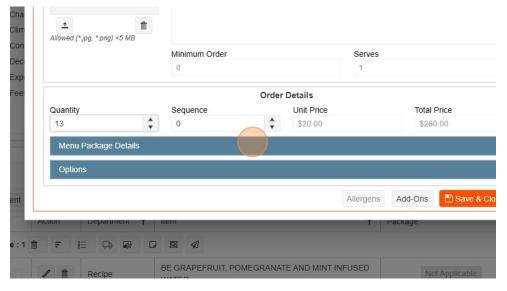
#### **Adding a Menu Package**

- 1. Click on the Sales & Marketing section located on the left panel
- 2. Click on Event & Order Management
- 3. Click on Event Management-All Status Types Included or Main Sales View Window
- 4. Select the event you want to edit by clicking on the pencil button or double-clicking on the event row
- 5. Navigate to the Order Details tab
- 6. In the left panel click to expand the dropdown options in the Recipe category
- 7. Click on the Packages item



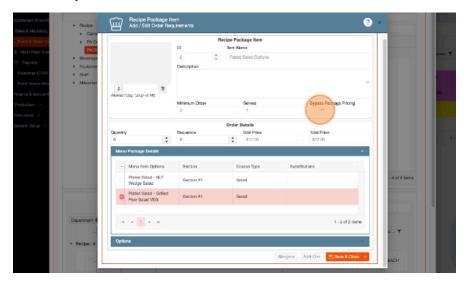
- 8. In the Select Items pane, double click on an item
- 9. Users enter the quantity and sequence of a package on this page
- 10. To view the details of the package, expand the section called Menu Package Details
  - a. From here users can add individual items or the entire package by making checking and unchecking items in the menu package





- 11. Users can also make
- 12. Click on Save & Close

**Tip:** The *Bypass Package Pricing* toggle allows users to see how a package was set up. If the toggle is OFF, the items are priced as a set, offering a "package price". If the toggle is ON, each component of a package is priced individually.



#### **Building a Menu Using the Menu Builder**

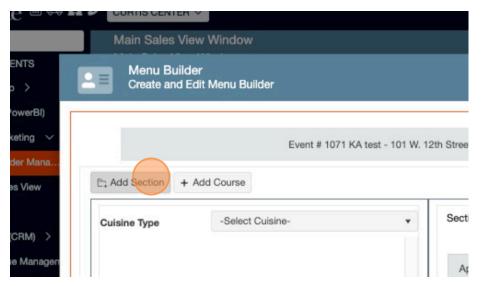
The Menu Builder window allows users to quickly add recipes and beverages and visualize how they will appear on a proposal.

- 1. Click on the Sales and Marketing section located on the left pane
- 2. Click on Events & Order Management.
- 3. Click on Main Sales View
- 4. Select the *grid icon* next to the pencil on the event you'd like to work on



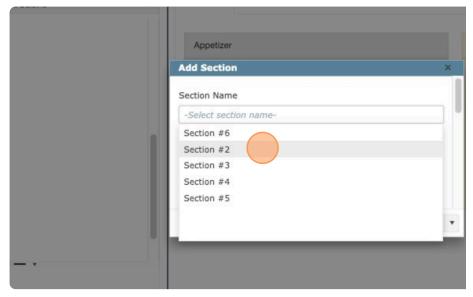


5. Start by adding Sections. Sections create divisions in the proposal, creating a page break to denote a transition. To add a *Section*, click the *Add Section* button.

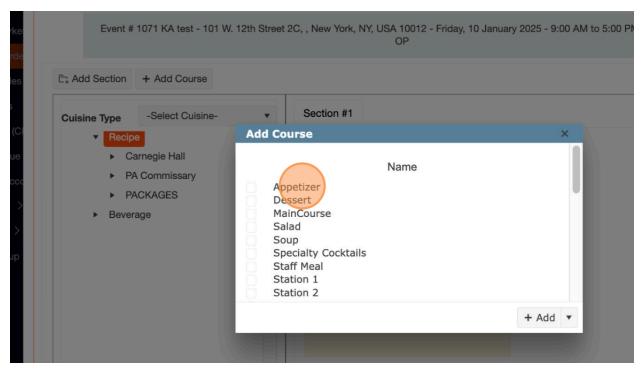


6. Click the Section Name field and add the desired Section Number.



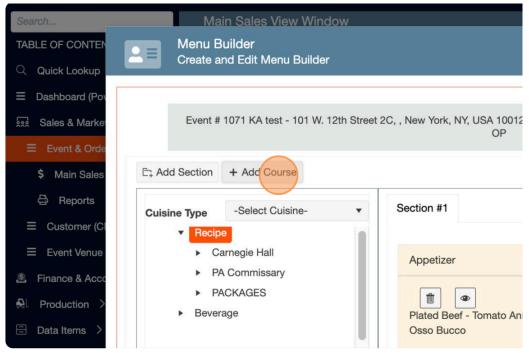


7. Then add the *Courses* to fall within the new *Section*, by checking as many of the default options as desired. *Courses* provide a grouping mechanism for recipes. Some examples include First Course, Main Course and Dessert.

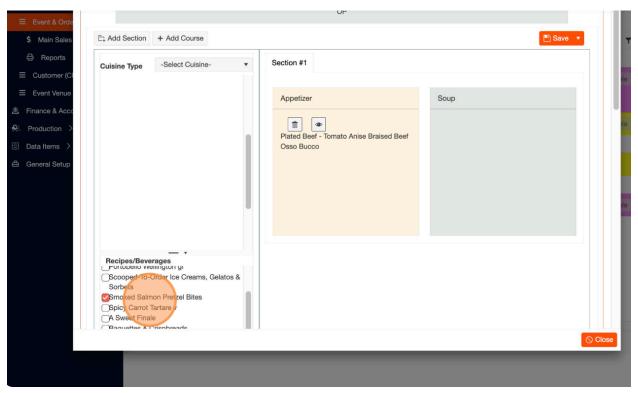


8. To add additional *Courses or Sections*, the buttons in the left corner of the Menu Builder window can be used.

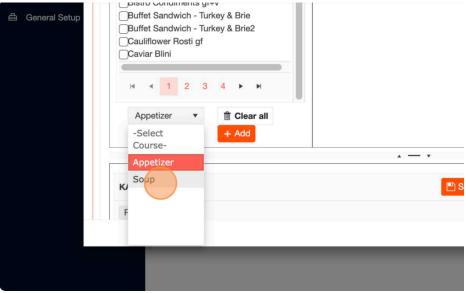




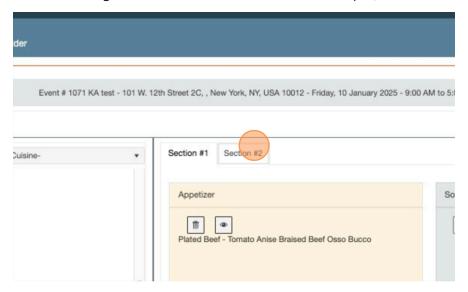
9. Finally, add *recipes* to the *courses*. Use the group tree on the left-hand side to locate the items you'd like to add to the proposal. Select the check box for a recipe or recipes you'd like to add, then select the course from the list of drop-down values as shown and click +*Add*.







10. To navigate between the sections to add more recipes, use the tabs at the top.



#### 11. Save & Close

**Note:** At the bottom of the Menu Builder, you will find the Event Sales Menu Window. Instructions on how to use this window, in either location, are found below.

### **Using the Event Sales Menu Window**

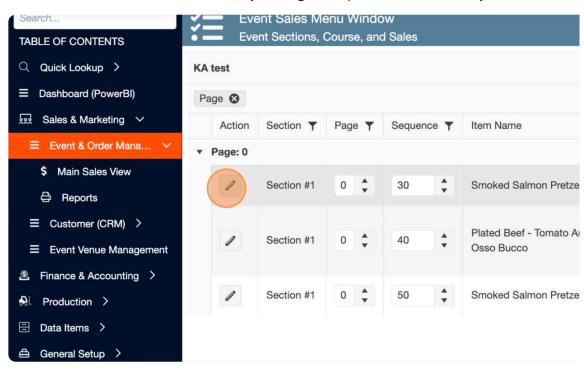
Once a user has added recipes to their order, via order details or the Menu Builder, the Event Sales Menu Window can be used to quickly reorganize and prepare a menu to be shown to a client. Follow the steps below:

- 1. Click on the Sales and Marketing section located on the left pane
- 2. Click on Events & Order Management.
- 3. Click on Main Sales View
- 4. Select the list icon next to the pencil on the event you'd like to work on





5. Proceed to edit lines as needed, by clicking on the pencil icon of the item you'd like to edit



- 6. The following columns can be edited:
  - a. Section when using multiple sections, users can create distinct headers to separate items
  - b. Page use this column to move items from one page to another
  - c. Sequence use this column to re-order the items on a page
  - d. Item Name this can be edited for clients. The original item name will remain on production paperwork.

**Reminder:** when users change the item name or description, they will be forced to enter production notes (the last column on the Event Sales Menu Window)



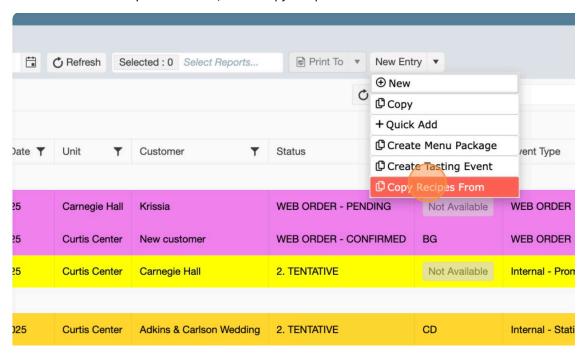
- e. Course this drop-down groups items by the course type
- f. Description client facing description of the item
- g. Proposal Note
- h. Quantity
- i. Unit Price Retail price per item
- j. Total sum of quantity times unit price
- k. Reset Price Allows users to return the price to the original, data item price
- l. Temp drop downs that allow the user to indicate the temperature for the kitchen
- m. Production Notes internal notes regarding production
- 7. Save and close each line item after editing, using the in-line save icon
- 8. To add editable headers course names and descriptions, use the Add button on the top left-hand side.

This feature is not available in production yet. Update to follow.

#### **Copy Recipes from Another Event**

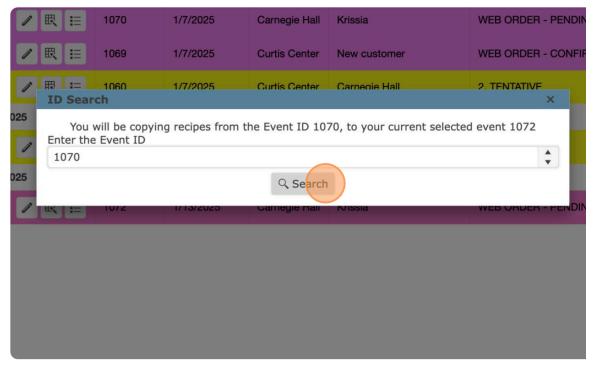
If a user has created a new event but wants to copy over the recipes from a previous event, they can follow the below steps. If a user wants to copy more than the recipe department, use the Copy Event function, outlined in a previous section.

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included or Main Sales View Window
- 4. Select the event that you want to copy recipes to by checking the box next to the pencil icon
- 5. Click on the down arrow next to the New Entry button
- 6. From the drop-down menu, select Copy Recipes From

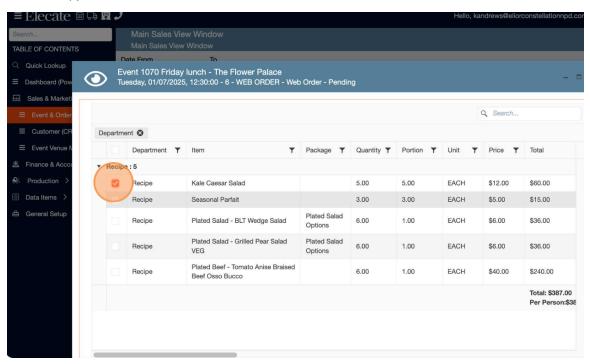


7. The *ID Search Window* will pop up. Users will now enter the Event ID number that they would like to copy *from*.



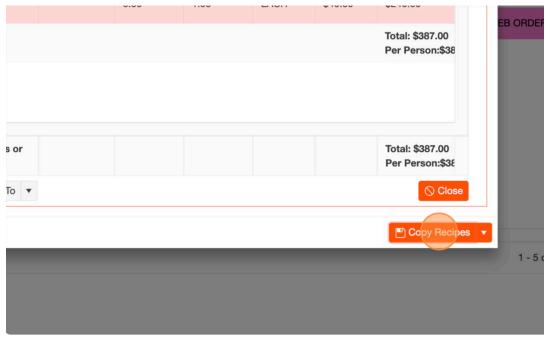


8. The Recipe information from the original event will pop up, and users can then select which items to copy, as shown below



9. Click on Copy Recipes to complete the copy process.



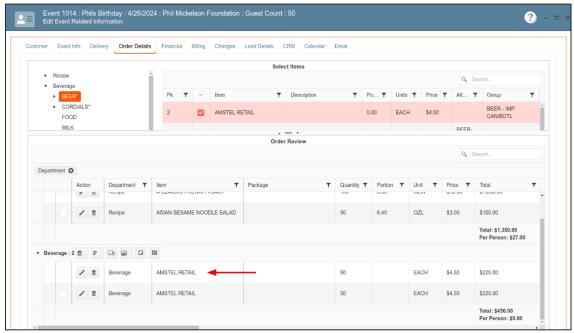


#### Adding Items from the Beverage Department

From the event window you can add items in different categories, called *Departments* in Elecate, and are located at the left of the *Order Details* tab.

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included or Main Sales View Window
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the Order Details tab
- 6. Select the *Beverage* department and navigate through the various options. The department details will appear in *Select Items*.
- 7. Add the desired item by double-clicking on it, an Add/Edit window will pop up
- 8. Review Quantity, Description, and other details
- 9. Click on save and close
- 10. The new items will appear under Order Review

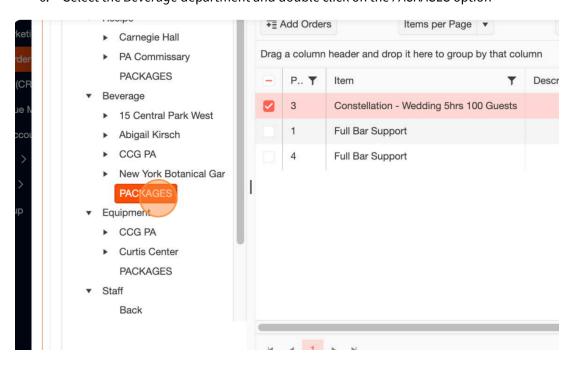




**Important:** To save items, the event entry must have been completed and saved first.

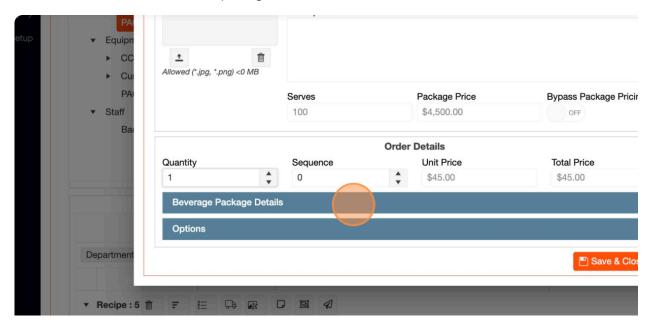
#### **Adding Beverage Packages**

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included or Main Sales View Window
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the Order Details tab
- 6. Select the Beverage department and double click on the PACKAGES option





- 7. Available packages will appear under the Select Items section
- 8. By double clicking any of the packages, and expanding the *Beverage Package Details* section, users can see the contents of the package



- 9. Review Quantity, Description, and other details
- 10. Click on save and close
- 11. The package will appear under Order Review

#### Adding Items from the Equipment Department

From the event window you can add items in different categories, called *Departments* in Elecate, and are located at the left of the *Order Details* tab.

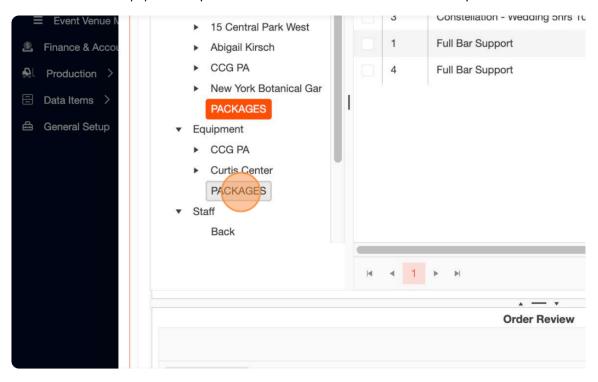
- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included or Main Sales View Window
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the Order Details tab
- 6. Select the *Equipment* department and navigate through the various options. The department details will appear in *Select Items*.
- 7. Add the desired item by double-clicking on it, an Add/Edit window will pop up
- 8. Review Quantity, Description, and other details
- 9. Click on save and close
- 10. The new items will appear under Order Review

**Important:** To save items, the event entry must have been completed and saved first.



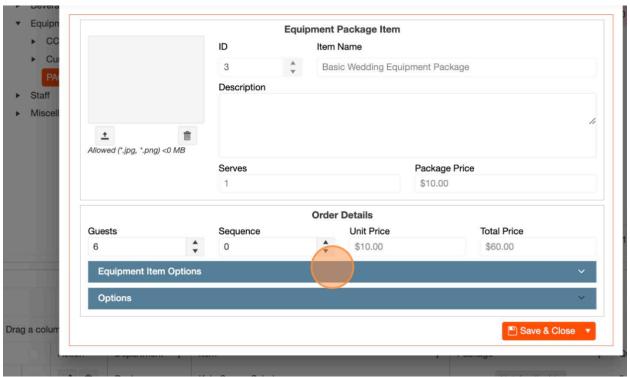
#### **Adding Equipment Packages**

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included or Main Sales View Window
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the Order Details tab
- 6. Select the Equipment department and double click on the PACKAGES option

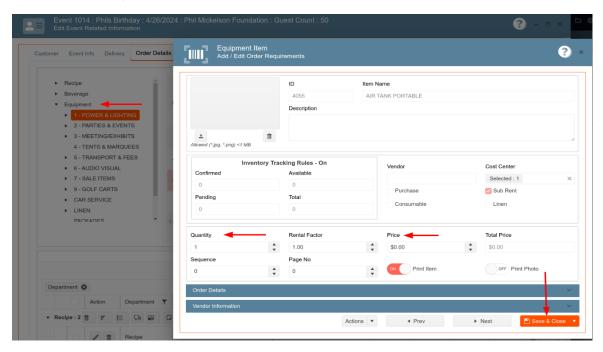


- 7. Available packages will appear under the Select Items section
- 8. By double clicking any of the packages, and expanding the *Equipment Package Details* section, users can see the contents of the package





- 9. Review Quantity, Description, and other details
- 10. Click on save and close
- 11. The package will appear under Order Review

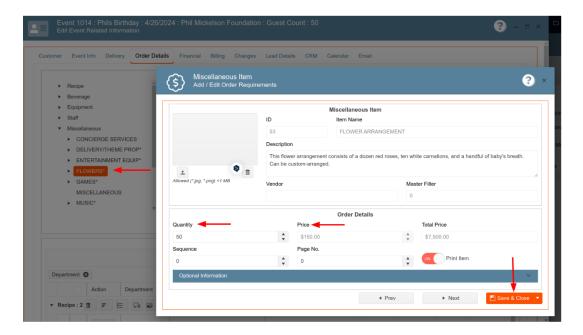




#### Adding Items to the Miscellaneous Department

From the event window you can add items such as outside rentals, florals and third-party services in different categories, called *Departments* in Elecate, and are located at the left of the *Order Details* tab.

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the Order Details tab
- 6. Select the *Miscellaneous* department and navigate through the various options. The department details will appear in *Select Items*.
- 7. Add the desired item by double-clicking on it, an Add/Edit window will pop up
- 8. Review Quantity, Description, and other details
- 9. Click on save and close
- 10. The new items will appear under Order Review



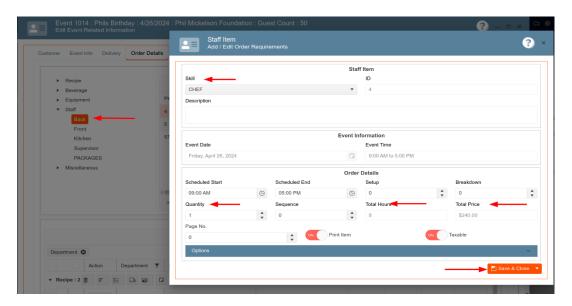
#### Requesting Staff in the Staff Department

From the event window you can add items in different categories, called *Departments* in Elecate, and are located at the left of the *Order Details* tab.

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included or Main Sales View Window
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the Order Details tab
- 6. Select the *Staff* department and navigate through the various options. The department details will appear in *Select Items*.



- 7. Add the desired role by double-clicking on it, an Add/Edit window will pop up
- 8. Fill out the details such as shift times (hours before and after the event begins and ends) and quantity
- 9. Expand the Options section to select the uniform and input meal information, if applicable
- 10. Click on Save and close
- 11. The requested skill types will appear under Order Review



#### **Proposals**

After completing the customer and event info tabs, as well as as much of the delivery and order details tabs as desired, users will now navigate to the *Proposal* tab. This is where client facing pricing and details will be entered.

#### **Adding and Editing Line Items**

To access the *Proposal Tab*, follow the steps below.

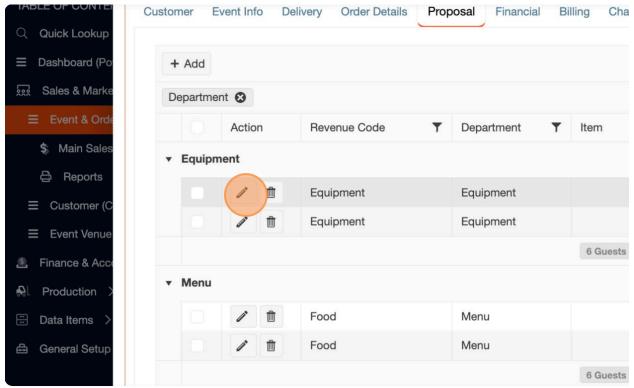
- 1. Click on the Sales & Marketing section located on the left panel
- 2. Click on Event & Order Management
- 3. Click on Main Sales View Window
- 4. Select an event by clicking on the pencil button or double-clicking on the event row
- 5. In the tabs row click on *Proposal* option

If the user has entered items into the *Order Details Tab*, the sum of those items, by revenue code, will carry over to the *Proposal Tab*.

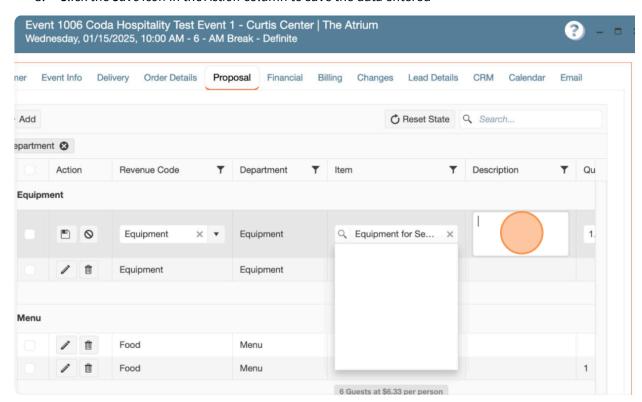
To Edit the Revenue Codes that have come in from Order Details, follow the below steps:

1. Click the *pencil icon* on the revenue line to edit



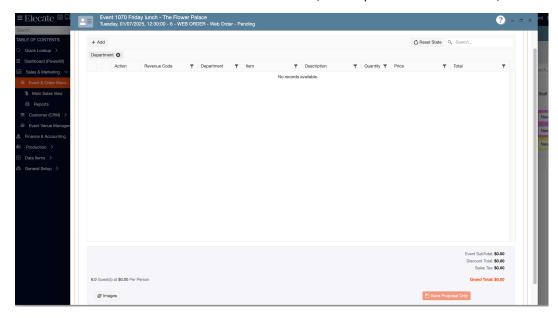


- 2. Fill in or change the Item Name, Description, Quantity, and Price, as needed
- 3. Click the Save icon in the Action column to save the data entered



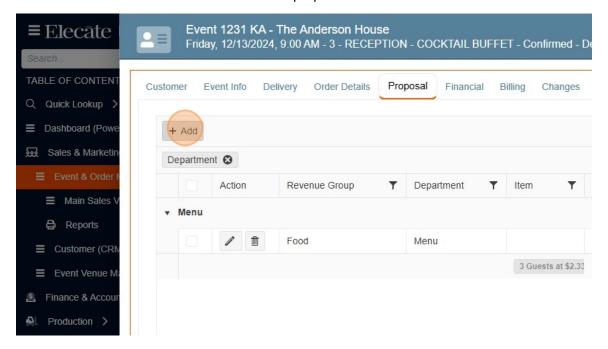


If no items have been added to the Order Details Tab, the Proposal Tab will be blank, as shown below.



Users can now ADD items to generate on their *Proposal Tab* by following the below steps:

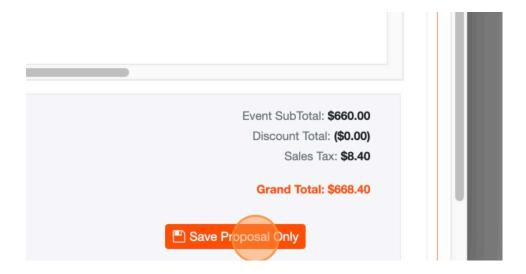
4. Click on the Add Button to create a new proposal line item



- 5. Upon clicking Add, a new line will appear below. Follow these steps to complete it:
  - a. Select the desired category under *Revenue Code* from the drop-down options. In this example, we'll use Florals.
  - b. Next, users can either free-type the Item (such as Center Pieces), or select from pre-set items, where applicable.
  - c. In the next column, users can enter a description (such as long and low floral arrangements for 25 dinner tables).
  - d. Next, input the quantity and price of the items (example, 25 at \$100 each).



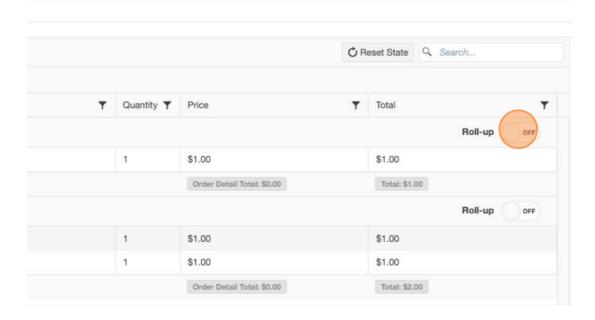
- e. Click the Save icon in the Action column to save the data entered
- 6. Save the proposal, by clicking the Save Proposal Only button



#### **Proposal Roll Ups**

In addition to adding and editing the revenue codes, users can create "roll ups" that control what the client sees, while still allocating the revenue to the appropriate bucket behind the scenes.

1. Once two or more revenue codes have been added to a proposal, the *Roll-up toggle* can be turned on.



2. When two revenue codes have the *Roll-up toggle* set to On, the below section will appear at the bottom of the *Proposal Tab* 



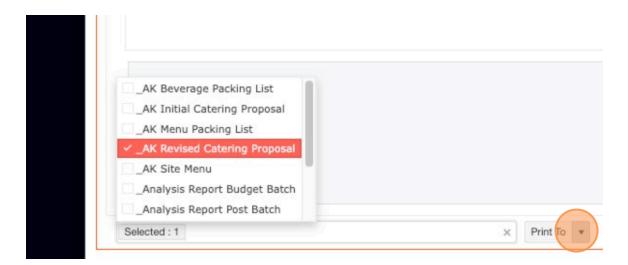


- 3. Users can fill in the *Name* of the Roll Up and the *Description*. When this information prints on the Proposal, the Roll Up will be visible, now the individual revenue groups included.
- 4. Save the Roll Up
- 5. Save the Proposal

#### **Printing Proposals**

After completing the *Proposal* tab as outlined above, users can navigate to the *Select Reports* field at the bottom of any tab of the event, by following the steps below:

- 1. Click on the Sales & Marketing section located on the left panel
- 2. Click on Event & Order Management
- 3. Click on Main Sales View Window
- 4. Select an event by clicking on the pencil button or double-clicking on the event row
- 5. On any tab, navigate to the Select Reports, choose the desired proposal and desired printing option





#### **How to Email a Proposal**

Users can send proposals to clients within the Elecate application by following the steps below:

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included or Main Sales View Window
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the bottom of the window and look for the box that says Select Reports
- 6. Click into the box and select the desired catering proposal. This will work from any tab.
- 7. Click on the down arrow next to the *Print to* button and select *Send Email*, a *New Email Message* screen will pop up
- 8. Customize your message and click on Send.





#### Collecting Client Signatures and Payments

#### **Collecting Sign Off**

Once a client has received a proposal and is ready to sign, they will click the link embedded in the document. This will direct them to the signature and payment portal.

Additional detail in this section to be added.

#### **Collecting Client Payment via Portal**

As with the signature collection, clients can use the link embedded in their proposal to provide payment via the portal. The portal allows customers to pay via ACH or Credit Card by filling out the required fields on the screen.

Additional detail in this section to be added.

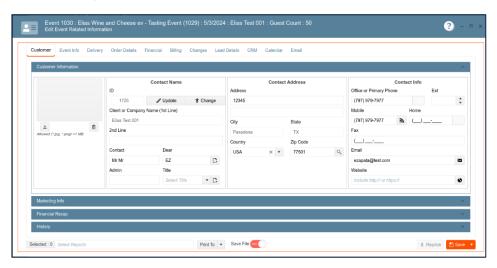


#### Event & Order Management

#### **Editing an Existing Event**

Once you have one or more events entered, you can make changes as needed:

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, and select either Event Management All Status Types Included or Main Sales View Window
- 3. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 4. Make the changes and click on Save

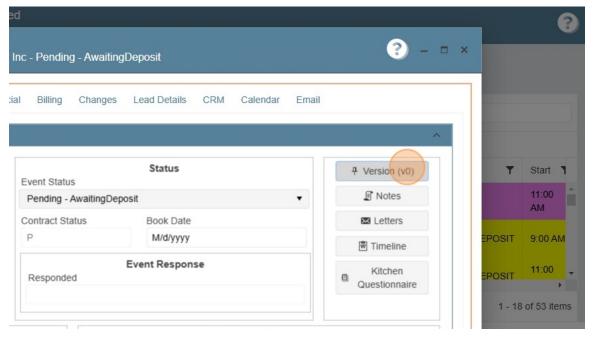


#### **Creating Versions**

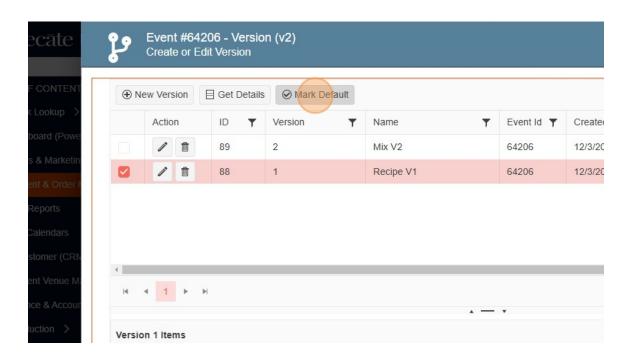
As events are always changing, you can create versions of event orders to revert to or reference.

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management
- 3. Click on Main Sales View Window
- 4. Choose an event or click the pencil icon
- 5. Navigate to the Event Info tab, then click the Versions button on the right-hand side





- 6. Click the New Version Button at the top of the page
- 7. Next steps to be added



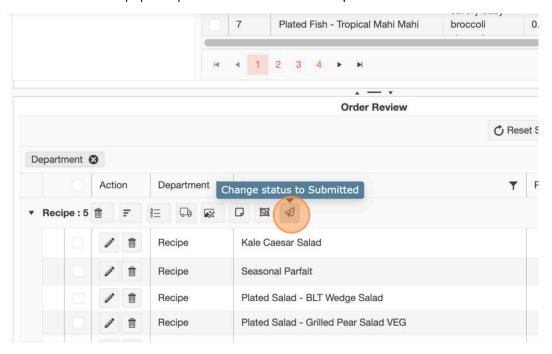


#### **Submitting Orders**

When the Sales department has finished their order for each department, they need to submit that order. The submission process tells the other departments (Kitchen, Operations, and Staffing) that they can begin filling the order. This process prevents Sales from making additional changes. Below is the process for submitting orders, by department:

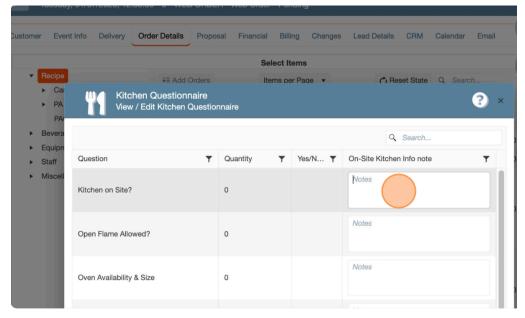
#### **Submitting Recipes**

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management
- 3. Click on Main Sales View Window
- 4. Choose an event or click the pencil icon
- 5. Navigate to the Order Details tab
- 6. Scroll down to the Order Review Section
- 7. Click on the triangle next to the Recipe header to expand the department
- 8. Click on the paper airplane icon to submit the recipe order to the kitchen

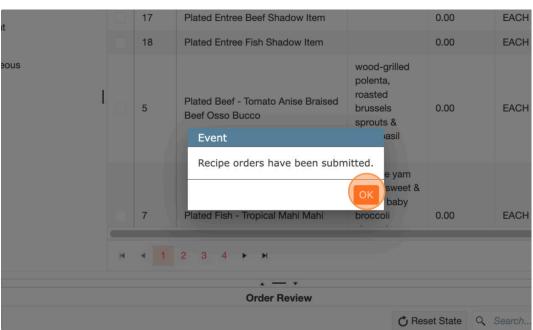


9. Submitting the recipes will trigger the *Kitchen Questionnaire* to pop up. These questions must be completed.





10. Once the questions have been answered and submitted, the Recipe orders will be sent to the kitchen. Sales users will no longer be able to edit or add to their order without submitting a change request (reviewed in the next section) or asking the kitchen to return their menu for further editing.



#### **Submitting Beverage, Equipment and Staff Orders**

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management
- 3. Click on Main Sales View Window
- 4. Choose an event or click the pencil icon
- 5. Navigate to the Order Details tab
- 6. Scroll down to the Order Review Section
- 7. Click on the triangle next to the department header that you want to submit
- 8. Click on the paper airplane icon to submit the order for that department

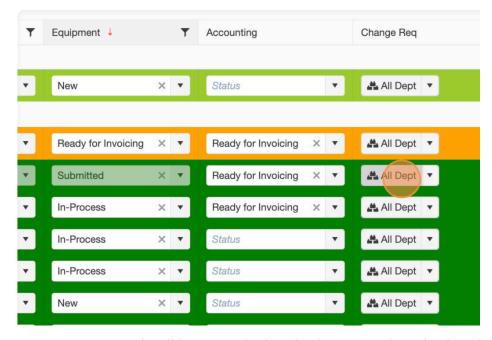


- 9. Click OK to confirm the submission
- 11. Sales users are now blocked from editing that department's order without submitting a change request (reviewed in the next section) or asking the department to return their order for further editing.

#### **Creating Change Requests**

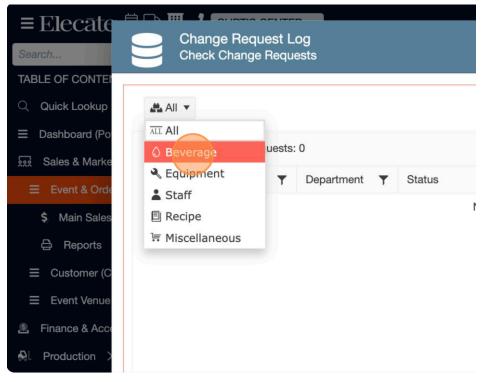
After a Sales User has submitted their order to a department, they are unable to make changes to that order using Order Details, Menu Builder, etc. Instead, they must follow one of the below processes to submit a change:

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management
- 3. Click on Main Sales View
- 4. Identify an event you want to place a Change Request for and click the *All Dept* button (far right column).



5. Navigate to the All button, and select the department from the drop down for which you need to submit a change

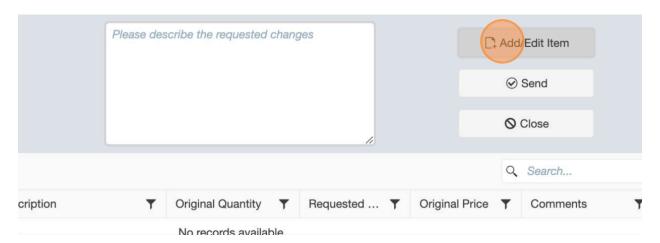




- 6. Click Create New at the bottom of the window
- 7. Click on the Add/Edit Item button

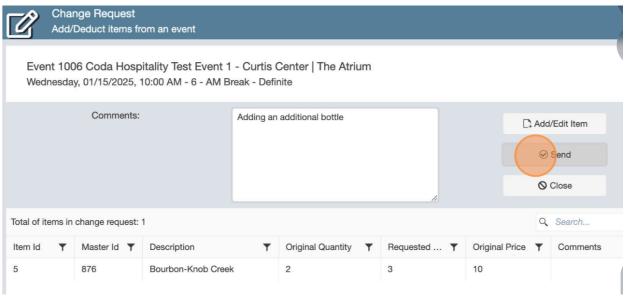
## n event

/ Test Event 1 - Curtis Center | The Atrium AM - 6 - AM Break - Definite

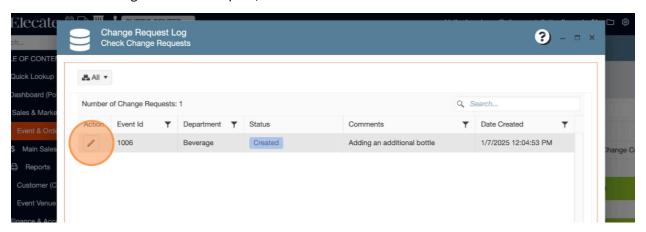


- 8. This will bring up the submitted order for that department, and allow users to edit quantiles, etc.
- 9. Once the change has been made, close the order window. The *Change Request* screen will appear again, showing what was edited, as shown below





- 10. Users must then enter a Comment in the Comments Field, and click send
- 11. Items will now be marked as Pending until approved and comments will be visible in review window. Once a change has been accepted, users will be able to see that in the same window.



#### **Searching for Events**

To quickly find an event, you can choose any of the following options:

- 1. Option One
  - a. Click on the Sales and Marketing section located on the left panel
  - b. Click on *Events & Order Management*, the *Event Management* window or *Main Sales View Window* will appear
  - c. On the search bar located on the upper right corner you can look for you event by name, date, or event ID.





- 2. Option Two
  - a. Users can reference the *Event Calendar* by double clicking on the calendar located on the top of the screen next to Elecate's logo.

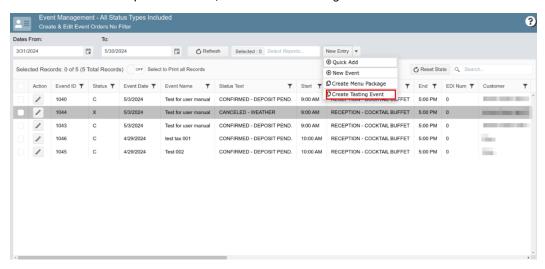


- 3. Option 3
  - a. Click on the Quick Lookup link on the left-hand navigation panel
  - b. Select the Event ID Search or Customer Search and type in the relevant details

#### **Creating a Tasting Event from an Existing Event**

To create a tasting event from the parent event, copying over the relevant details, follow the instructions below:

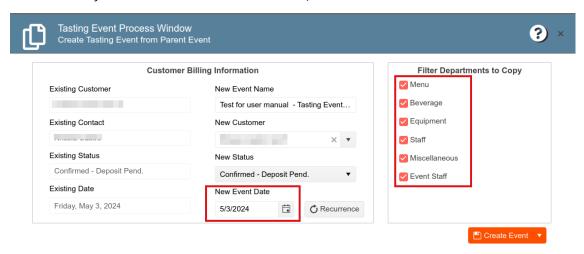
- 1. Click on the Sales and Marketing section located on the left pane
- 2. Click on Events & Order Management
- 3. Click on Event Management-All Status Types Included or Main Sales View Window
- 4. Check the box next to the event for which you'd like to create the tasting
- 5. Click on the down arrow next to the New Entry button
- 6. From the drop-down menu, select Create Tasting Event



- 7. Pop-Up will appear
- 8. Enter the Tasting Event Date in the New Event Date



- 9. Select the departments you want to copy from the parent event to the tasting event. Uncheck the box for orders you do not wish to copy over.
- 10. When you have entered all the information, click on Create Event



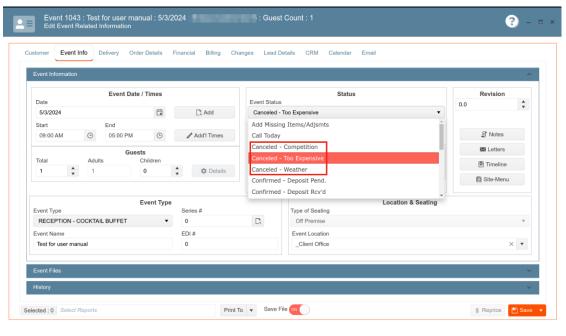
#### **Changing Event Statuses**

To change an event status between prospect, definite, or cancelled, follow the steps below:

- 1. Click on the Sales and Marketing section located on the left pane
- 2. Click on Events & Order Management
- 3. Click on Event Management-All Status Types Included or Main Sales View
- 4. Select the event you want to modify by clicking on the pencil button or double clicking on the event row
- 5. Select the Event Info Tab, Go to the Event Status
- 6. Click on the drop down and select the status of the event.
  - a. If the event is moving into a Cancelled status, a pop- up will appear. Please provide additional context for the cancellation.
- 7. Once you have finished click on Save.

**Note:** Depending on your business rules, some Event Status changes may occur automatically. For example, a signed contract might trigger a certain confirmed status.





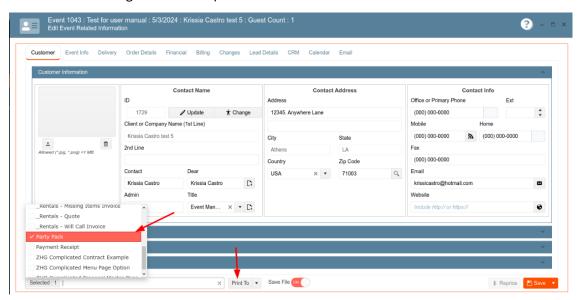


#### Key Sales Documents and Reports

#### **Generate a Party Pack (BEO)**

There are several types of reports that can be generated in Elecate. Below are the steps to generate a Party Pack (BEO)

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management, the Event Management window will show
- 3. Select Event Management All Status Types Included
- 4. Open the event by clicking on the pencil icon or by double-clicking on the event row
- 5. Go to the bottom of the window and look for the box that says Select Reports
- 6. Look for and check the box Party Pack
- 7. Click on the down arrow next to the *Print to* button and select the desired report
- 8. Elecate will generate the report.

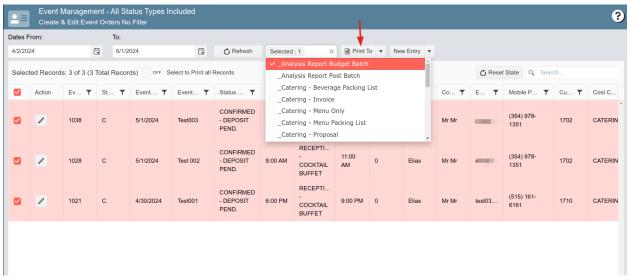


#### **Running Batch Reports**

Below are the steps to generate reports for more than one event at the same time:

- 1. Click on the Sales and Marketing section located on the left panel
- 2. Click on Events & Order Management
- 3. Click on Event Management-All Status Types Included
- 4. Select all the events
- 5. Select a Report
- 6. In the under arrow next to *Print to* button select a format or preview
- 7. Click on Print to





#### **Event Billing**

#### **Billing**

The process of closing out an event will be outlined here

#### **Entering Discounts**

The process for discounting will be outlined here

# Finance & Accounting





#### **Generating an Invoice**

Details to come

#### **Event Invoice Adjustments**

Details to come

#### **Entering Customer Tax Exempt Information and Certificate**

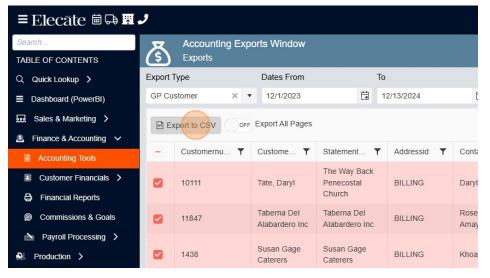
- 1. Go to Finance and Accounting
- 2. Select Customer Financials, then Customer Financials again
- 3. From the menu, select Customer Financial Management
- 4. Choose the customer you would like to edit by selecting the pencil icon or double clicking
- 5. Go to Certificates tab
- 6. Click the Add button
- 7. Complete the follow fields
  - a. Toggle the Is Active switch to ON
  - b. Certificate Number
  - c. Choose a State
  - d. Enter the Effective date when the certificate is valid
  - e. Upload an attachment by Choosing a file
  - f. At the dropdown choose the File Type
- 8. Save or Save and Close

#### **Generating Financial Exports**

To generate files to be exported to Great Plains, follow the below process:

- 1. Go to Finance and Accounting
- 2. Select Accounting Tools
- 3. From the menu, select Accounting Exports Window
- 4. Select an Export Type from the drop-down window
- 5. Choose the desired date range and click Refresh
- 6. Choose one or a number of events to export
- 7. Click on the Export button





# Production

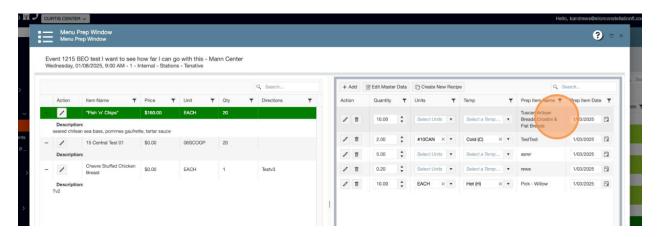


#### Kitchen Management

#### **Event Level Quantifications**

The kitchen production information for all events can be found in the Main Kitchen View. From here, culinary users can adjust prep quantities, set event colors, and update recipes.

- 1 Select the *Production* section located on the left pannel
- 2. Select Kitchen Management
- 3. Click on Main Kitchen View
- 4. Double click an event with a Menu Production status of Submitted to edit
- 5. Click on the *pencil icon* next to a recipe. This will display the prep items associated with that recipe on the right hand side



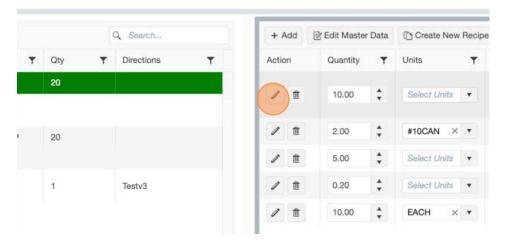
- 6. Users can make changes to the prep information at the event level only, as follows:
  - a. Add a prep item use the Add button at the top of the screen
  - b. Remove a prep item- use the trash can icon next to a prep item
  - c. Adjust the quantity, units, temperature or prep date.

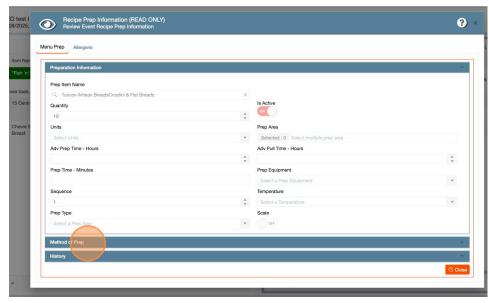
Be sure to save after moving on to the next prep item on the right.

2. Users can see more information about a prep item by clicking the pencil icon.



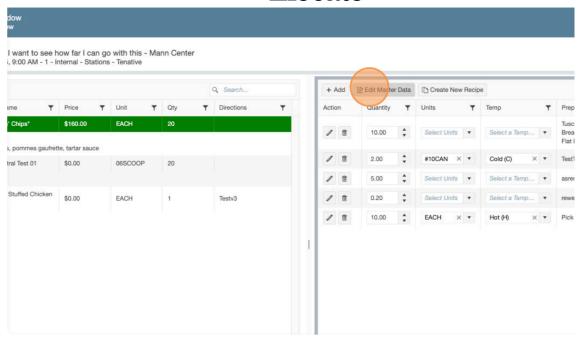
#### - Mann Center



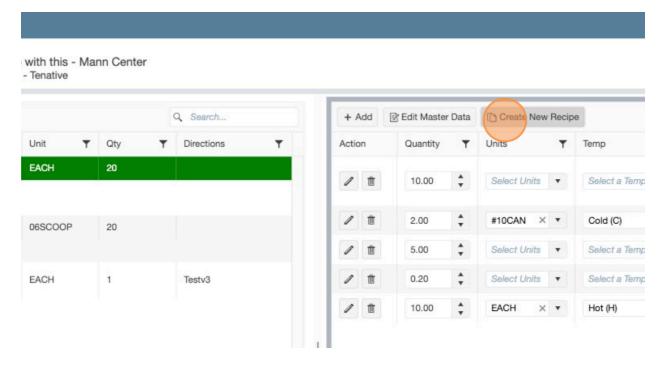


3. In addition to event level edits, users can save their quantification changes to the master data item, by making the changes and then clicking *Edit Master Data* 





4. Users can also create new Recipes after editing the recipe prep and then clicking Create New Recipe.



- 5. To save progress while working on the Menu Prep Window, use the *Save & In-Production* option. This will let other users know that prep item adjustments are under way.
- 6. When a user is finished updating an event, use the *Save & Prep Completed* option to indicate that the prep information is finished and production reporting can be run.

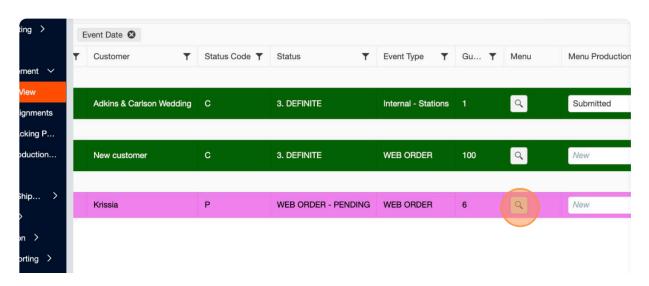




#### **Menu Comparison Window**

The Menu Comparison Window allows culinary users to see the changes the sales team made to the master recipe file. To view those changes, follow the steps below:

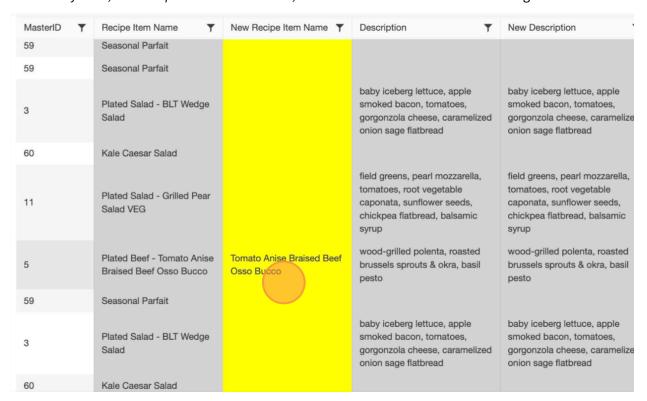
- 1. Select the *Production* section located on the left pannel
- 2. Select Kitchen Management
- 3. Click on Main Kitchen View
- 4. Navigate to the magnifying glass next to the event you'd like to view



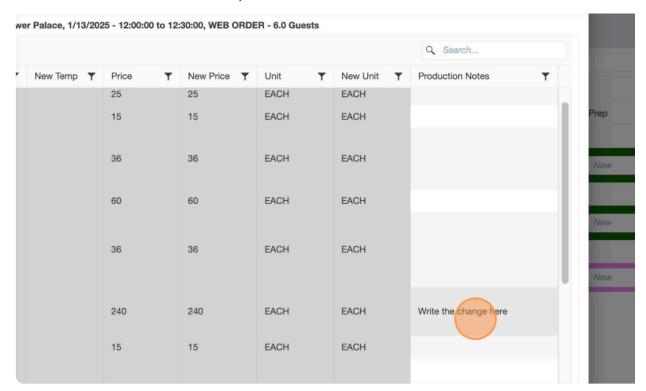
5. This will open the Menu Comparison Window



6. In the yellow, New Recipe Item Name column, users will find the modified client facing name



- 7. In the New Description column, users will find the modified client description
- 8. In the Production Notes column, relevant kitchen notes from the sales team can be found



9. After reviewing, click the close button



#### **Accepting Change Requests**

If a sales user needs to make one or two changes to their menu after they have submitted it to the kitchen, they may submit a change request. To review, accept or reject change requests, follow the steps below:

- 1. Select the *Production* section located on the left pannel
- 2. Select Kitchen Management
- 3. Click on Main Kitchen View
- 4. Any new change request will appear in a large pop up

#### **Returning Orders**

If a sales user needs to make more than one or two changes to their menu, they may ask the kitchen to put the order into Returned status. This will allow them to edit the order without completing multiple change requests. To do so, follow the below steps:

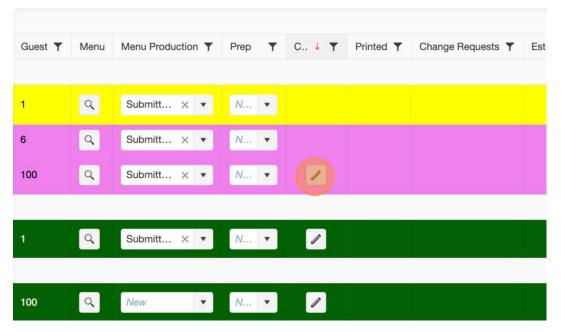
- 1. Select the *Production* section located on the left pannel
- 2. Select Kitchen Management
- 3. Click on Main Kitchen View
- 4. Users can either:
  - a. Click on the Pencil next to the event; Navigate to the Save drop down and select Returned
  - b. Change the menu production status to Returned from the Main Kitchen View window

#### **Assigning Event Colors**

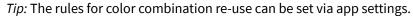
For businesses that use a visual, color code for their events, these colors can be assigned by following the below steps:

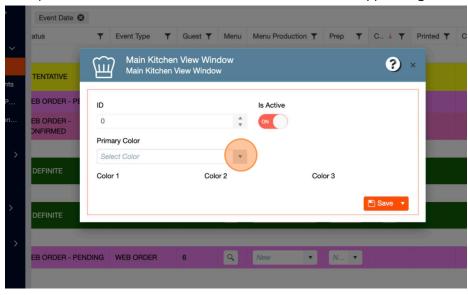
- 1. Select the *Production* section located on the left pannel
- 2. Select Kitchen Management
- 3. Click on Main Kitchen View
- 4. Navigate to the *Colors* column. When the event is in confirmed status, the *Pencil icon* appears in this column. Click the pencil to open the color selection window.





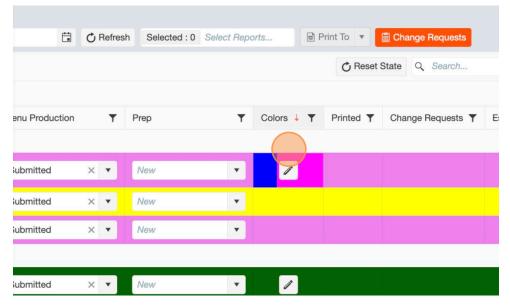
5. Click the *Primary Color* drop down to select from the available color combinations, demonstrated as the first initials of the colors. Colors that are already in use within a given period of time will be grayed out so that they cannot be reused.



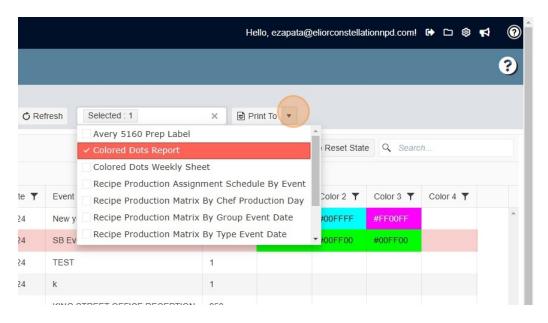


6. After saving, the colors selected will appear on the event line item.





7. Once colors have been assigned, users can generate the "Colored Dots Report". This report is run on the Main Kitchen View



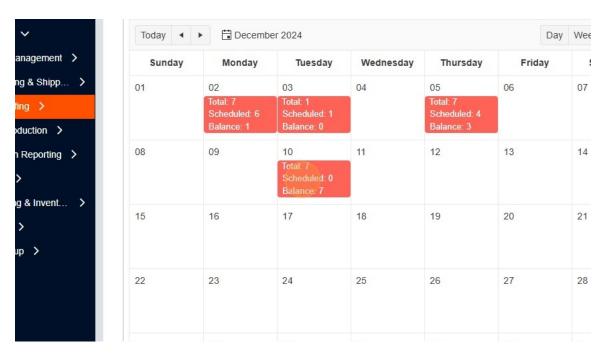


## Event Staffing

#### **Batch Worker Assignments**

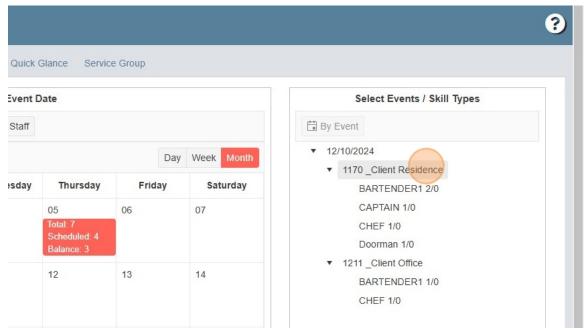
To assign several staff members to skill types at once, follow the below instructions for batch assignment:

- 1. Select the *Production* section located on the left pannel
- 2. Select Event Staffing
- 3. Click on Staff Production Scheduling in the window
- 4. From the calender, click on the orange square indicating that a date contains events with staff requests
- 5. The side panel *select events/skill types* will appear, showing events with cooresponding staffing requests

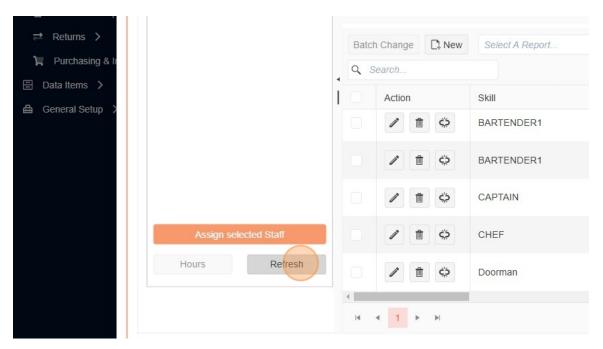


8. Users will see the events with staff requests on that date. Below the Event ID and location, a list of requested skill types, the total quantity of that skill requested followed by a slash and the number assigned so far.



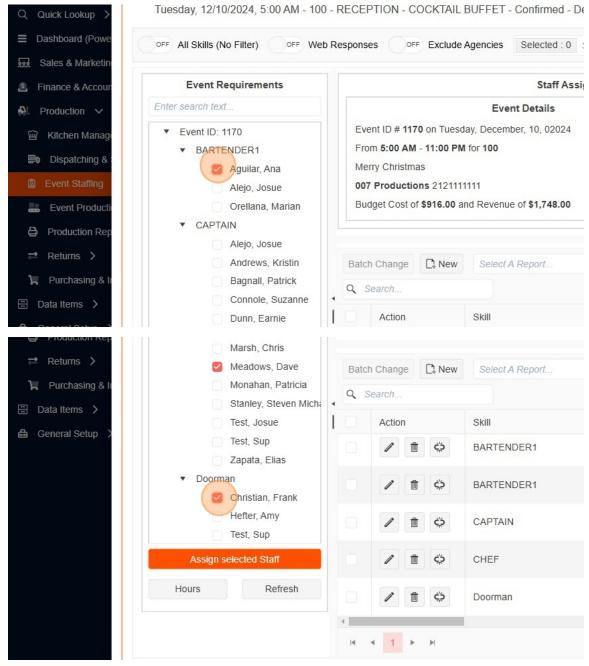


9. Navigate to the *Refresh* button on the left side panel titled *Event Requirements*. This will bring up all of the staff members that could be assigned to this event.



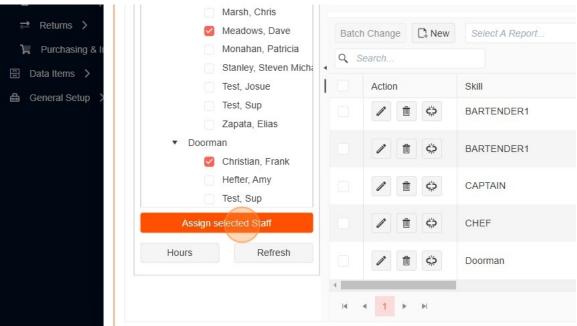
10. Users can now check the boxes next to the staff members they would like to assign to the event, by skill type.





11. Finally, click the Assign Selected Staff button to assign workers to the event





#### **Event Worker Shift History**

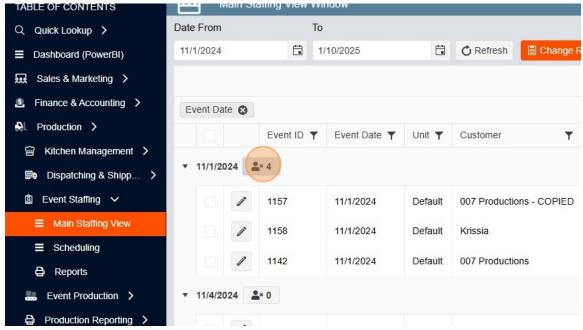
Add instructions on event worker shift history report

#### **Quick Search Feature - Find Unfilled Positions**

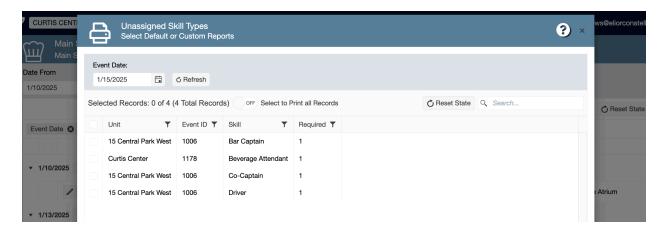
Using this guide, you can find unfilled/open positions quickly.

- 1. Select the *Production* located on the left pannel
- 2. Select Event Staffing
- 3. Click on Main Staffing View
- 4. Choose the date range you need and click Refresh
- 5. Next to each date, an icon with a person x a number will be shown. This represents the unfilled positions for that date. Clicking that icon will open the unassigned skill types window.





6. This window shows the event ID, skill type and quantity waiting to be filled

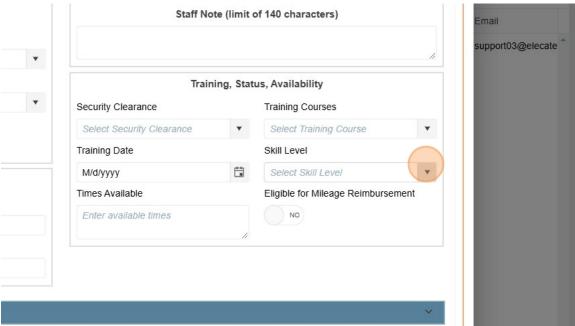


#### **Assigning Ratings as a Staffing Administrator**

The staffing department can assign skill type ratings for staff members. These ratings can be used to quickly filter for staff of a certain rating when assigning staff to events.

- 1. Click on Data Items in the side panel
- 2. Click on HR Management
- 3. Click on HR Management All Staff
- 4. Select a staff member and navigate to the *Profile* tab
- 5. Under Training, Status, Availability, click on the arrow for Skill Level





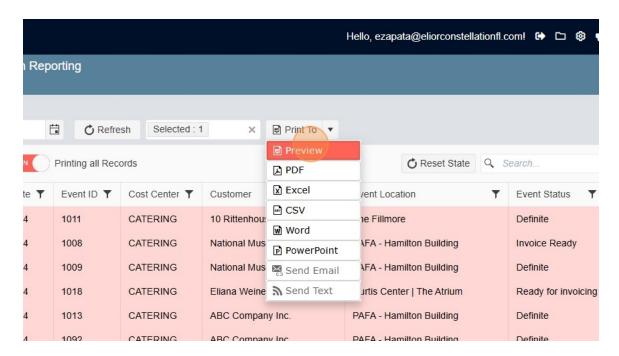
- 6. Choose a rating for this skill
- 7. Click Save & Close



## **Key Production Reporting**

#### **Cumulative Prep Items Reports**

- 1. Select the Production section located on the left pannel
- 2. Select Kitchen Management
- 3. Click on Reports and the Food Production and Scheduling Reporting window appears
- 4. Look for the desired date range and click Refresh
- 5. Select the desired report
- 6. Click on Refresh
- 7. Select the events for which you need the report
- 8. In the Print to down arrow, you can preview the report, or select the desired format for downloading
- 9. Elecate will generate the report using the selected format.

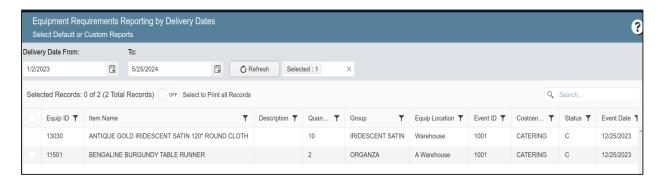


#### **Production Reports**

- 1. Select the *Production* section located on the left pannel
- 2. Select Production Reporting
- 3. Click on Production Reports and the Production Reporting window appears
- 4. Look for the desired report and click on it
- 5. Choose a date range
- 6. Select the desired report
- 7. Click on Refresh
- 8. Select the event from which you need the report



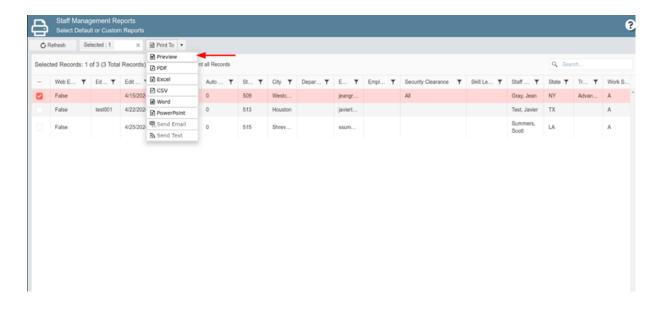
- 9. In the Print to down arrow, you can preview the report, or select the desired format for downloading
- 10. Elecate will generate the report using the selected format.



#### **Staff Management Reports**

Using the Staff Management Report users can print a list of staff members and their associated skill types.

- 1. Click on Data Items in the side panel
- 2. Click on HR Management
- 3. Access to Reports
- 4. Click on Staff Management Reports
- 5. Select Staff Detail Skill Type List
- 6. Click on Refresh
- 7. Click on the down arrow next to the Print to button and select the preferred format
- 8. Elecate will generate the report.



## Data Items

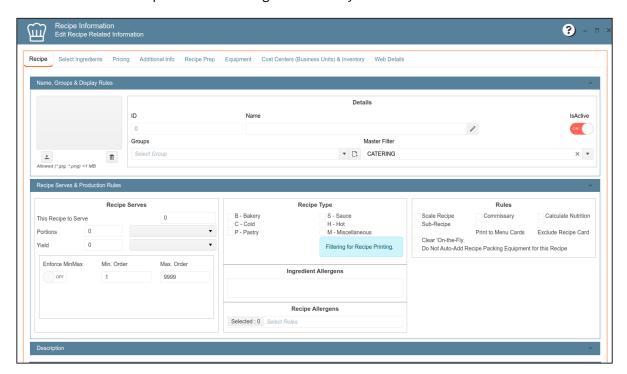


In the food management section, you can make changes to your recipes, ingredients, and menus.

#### **Adding Recipes**

In this section you can create recipes that can be used across events.

- 1. Click on the Data Items section located on the left pannel
- 2. Select Food Management. The Food Department window appears
- 3. Click on Production Reports and the Production Reporting window appears
- 4. From the menu, select Recipe Management (All Items)
- 5. Click on New Entry
- 4. The recipe information window will pop up, from there you can:
  - a. Name the recipe\*
  - b. Select a *Group* for the recipe\*
  - c. Assign a Master Filter\*
  - d. Set the Portions\*
  - e. Set the Yield\*
- 6. Click on Save.
- \* All these fields are required to save changes successfully.



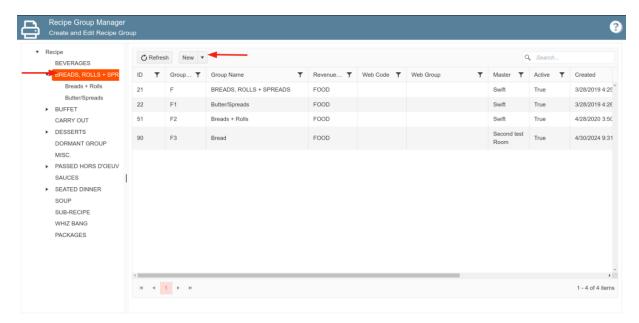


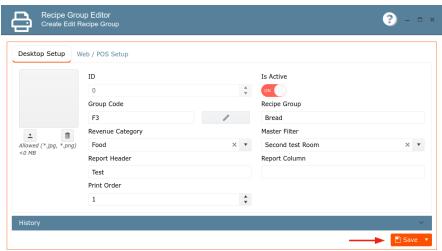
#### **Adding Prep Items to Recipes**

Details to come

#### **Creating Recipe Groups**

- 1. Click on the *Data Items* section located on the left pannel
- 2. Select Food Management and the Food Department window appears
- 3. From the menu, select Recipe Group Management
- 4. Select the main recipe category
- 5. Click on New



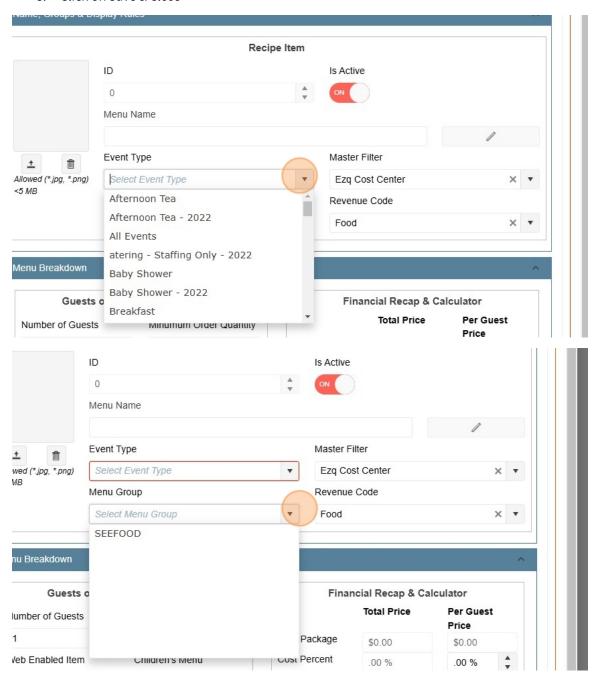


- 6. The Recipe Group Editor will pop-up, from there you can enter/update all necessary information
- 7. Once you're done, click save.

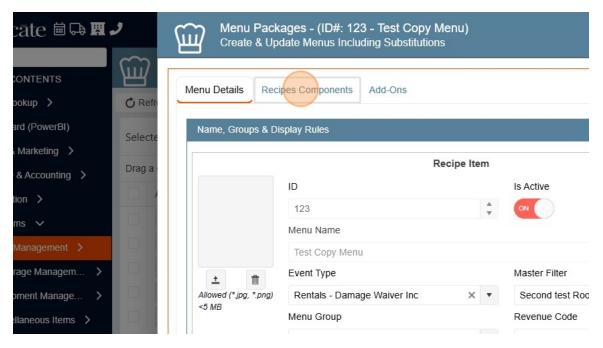


#### **Creating a Menu Package**

- 1. Click on the Data Items section located on the left panel
- 2. Click on Food Management
- 3. Click on Menu Packages in the list of windows
- 4. Click on the New Entry button
- 5. In the dropdown click on *Event Type* option
- 6. In the dropdown click on Menu Group option
- 7. Click on the Recipes Components tab
- 8. Click on Save & Close







Details on Recipe Package Toggles to be added

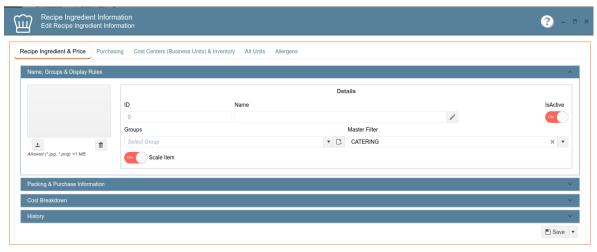
#### **Deactivating Recipes**

- 1. Click on Data Items in the side pane
- 2. Select Food Management
- 3. Click on Recipe Management (All Items)
- 4. Select the recipe you want to deactivate by clicking on the pencil icon or by double clicking on it
- 5. Turn off the *Is Active* switch
- 6. Click on Save.

#### **Adding a New Ingredient**

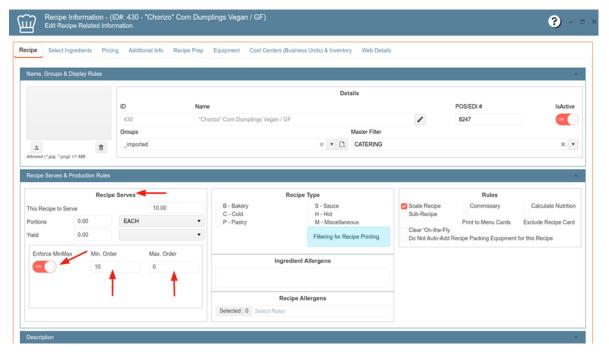
- 1. Click on Data Items on the side pane
- 2. Click on Food Management
- 3. Click on Ingredient Management (All Items)
- 4. Click on the New Entry button
- 5. A pop-up window will appear
- 6. Name the ingredient\*
- 7. Assign the group\*
- 8. Once you enter all the required data click on Save.





#### **Setting Recipe Minimums and Maximums**

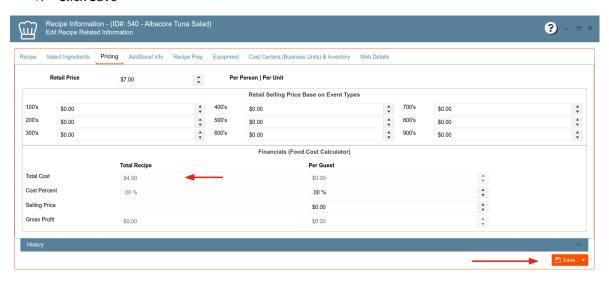
- 1. Click on Data Items on the side pane
- 2. Click on Food Management
- 3. Click on Recipe Management (All Items)
- 4. Select the recipe you want
- 5. In the Recipe Serves part turn on the switch name Enforce Minmax
- 6. Set the Min Order and Max Order
- 7. Once you Made all the changes click on Save.





#### **Updating Costs and Prices**

- 1. Click on Data Items on the side pane
- 2. Click on Food Management
- 3. Click on Recipe Management (All Items)
- 4. Click on the item you want to update
- 5. In the Pricing tab locate Total Cost
- 6. Change the cost
- 7. Click Save



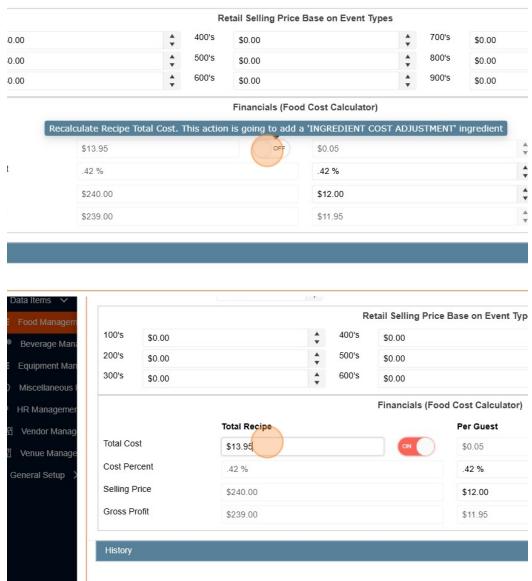
**Important:** The same procedure applies to drinks, equipment, and miscellaneous items.

#### **Costing Recipes at the Recipe Item Level**

Rather than summing the total cost of ingredients that make up a recipe, users are able to bypass that step and still input a total cost.

- 1. Click on Data Items on the side pane
- 2. Click on Food Management
- 3. Click on Recipe Management (All Items)
- 4. Click on the item you want to update
- 5. Navigate to the *Pricing Tab*
- 6. Switch the toggle next to the *Total Cost* line to the *on* position. This will make the *Total Cost* field editable, and adds a placeholder ingredient to do so.





7. Save and close

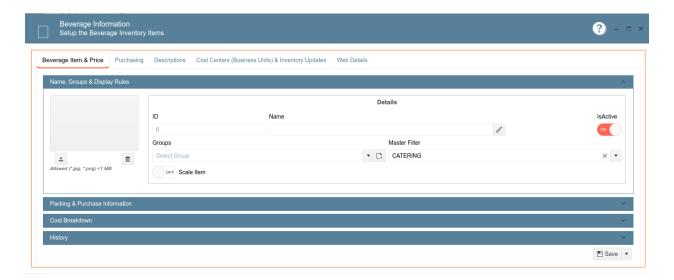


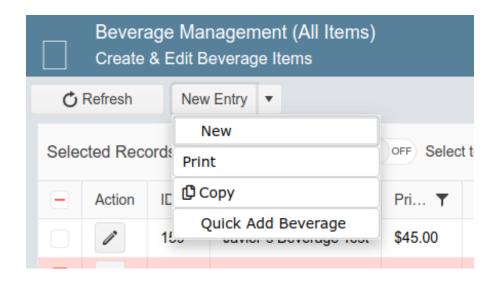
## Beverage Management

#### **Adding New Beverage**

- 1. Click on Data Items in the side panel
- 2. Select Beverage Management and then click on Beverage Management (All Items)
- 2. Click on New Entry
- 3. From the Beverage Information window, you can enter the required information
- 6. Click on Save.
- \* All these fields are required to save changes successfully.

**Tip:** By clicking the arrow in the New Entry button, you can either copy an existing record or generate a Quick Add Beverage.



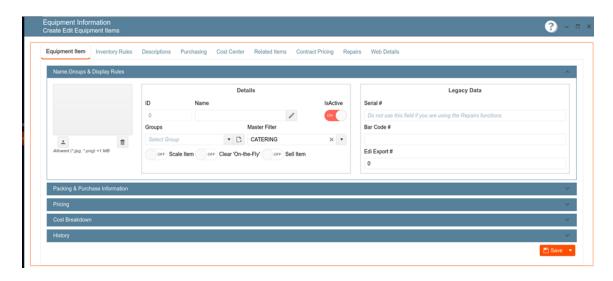




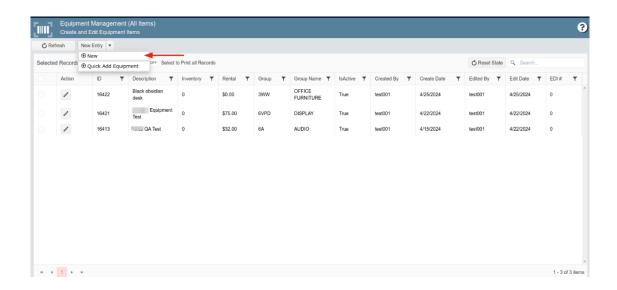
## **Equipment Management**

#### **Adding New Equipment**

- 1. Click on Data Items in the side panel,
- 2. Select Beverage Management and then click on Beverage Management (All Items)
- 2. Click on New Entry
- 3. Fill in all the information about the equipment you want to add. Name of the equipment and Group are required fields to save changes successfully
- 4. Click on Save



**Tip:** By clicking the arrow in the New Entry button, you can either copy an existing record or get Quick Add Equipment.



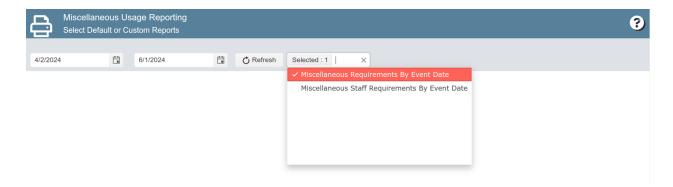


### Miscellaneous Items

There are numerous types of items that can be added to your account, if the description of these items doesn't fit on the previous categories, you can add and edit them on miscellaneous items.

#### **Miscellaneous Usage Reporting**

- 1. Go to Data Items on the side panel
- 2. Click on Miscellaneous Items
- 3. Access to Reports and click on Miscellaneous Usage Reporting
- 4. Set a date range for the report that you want to get
- 5. Select Miscellaneous Staff Requirements by Event Dates
- 6. Click on Refresh
- 7. Click on *Print to* button and select the preferred item
- 8. The report will generate

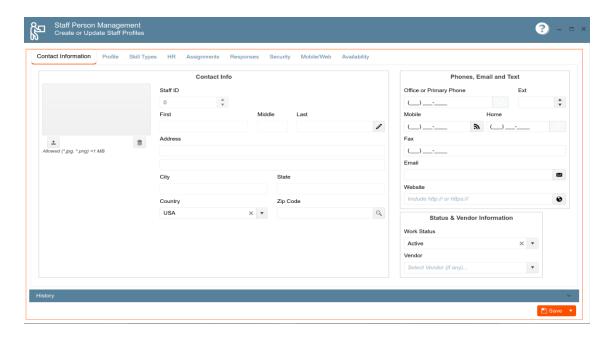




In the HR Management section, you can manage your employees' information and skills in a single place.

#### **Adding a New Staff Member**

- 1. Click on Data Items in the side panel
- 3. Click on HR Management, then click on HR Management (All Staff)
- 4. Click on New Entry button
- 5. A pop-up window will appear
- 7. Fill in all the necessary information. Take into consideration that First Name, Last Name, Address, City, and State must be included to save changes successfully.
- 8. Click on Save.

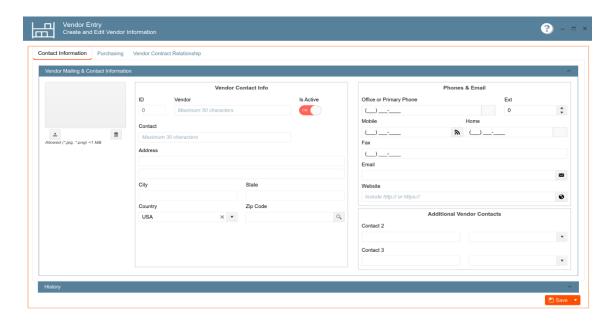




#### **Adding a New Vendor**

Vendor management involves overseeing and optimizing relationships with suppliers, vendors, or external partners. In this section you can manage the contact information.

- 1. Go to Data Items in the side panel
- 2. Click on Vendor Management, then click on Vendor Management- All Vendors
- 3. Click on New Entry button
- 4. A pop-up window will appear
- 5. Fill in all the necessary information. Take into consideration that Vendor Name, Contact, Address, City, State, County Zip Code, and Primary phone number must be included to save changes successfully
- 9. Click on Save.

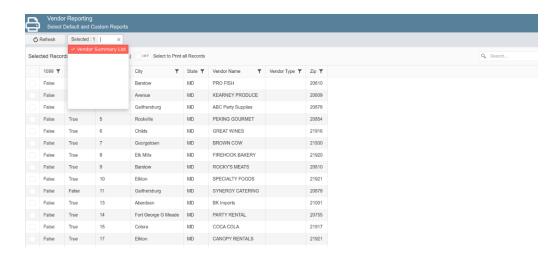


#### **Vendor Reporting**

Just as in the other categories, you can get different reports for your vendors.

- 3. Go to Data Items in the side panel
- 4. Click on Vendor Management, then access to Reports
- 4. Click on Vendor Reporting
- 5. Select the vendor from which you want the report by clicking once on it
- 6. From the Select Reports box, Select Vendor Summary List
- 7. In the Print to button select the format you need
- 8. Elecate will generate the report.



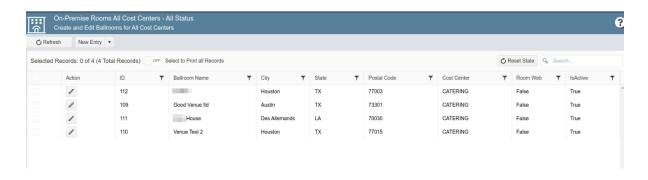


## Venue Management

#### **Adding a New Venue**

You can oversee and store all the relevant venue information from contact info (address and phone) to rules and features. These instructions apply to both On and Off Premise Venues.

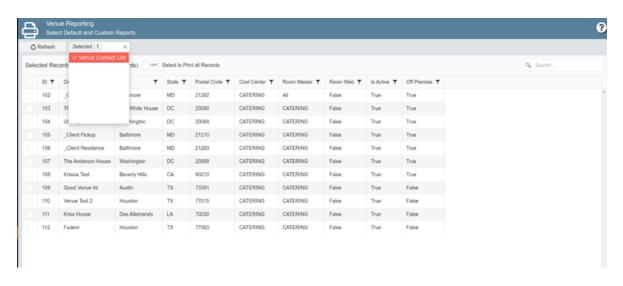
- 1. Access to Data Items on the side panel
- 2. Go to Venue Management, then select On or Off-Premises Rooms All Cost Centers
- 4. Click on New Entry, a pop-up window will appear
- 5. Fill in all the necessary information. Take into consideration that, Name, Address, City, State, County Zip Code, and Primary phone number, and email must be included to save changes successfully
- 9. Click on Save.





#### **Venue Report**

- 3. Click on Data Items on the side panel
- 4. Go to Reports, then select On or Off-Premises Rooms All Cost Centers
- 4. Access to Venue Reporting window
- 5. Select the report you need
- 6. Select the preferred format
- 7. Elecate will generate the report



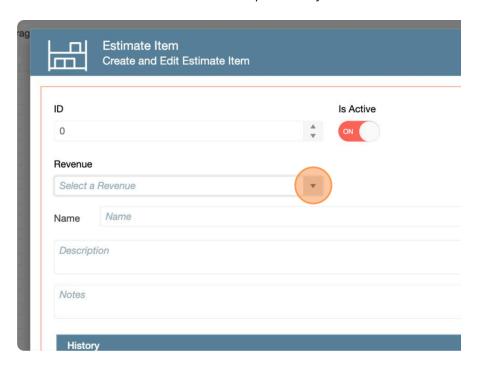
# General Setup



#### **Create and Edit Proposal Tab Options**

To create pre-written Proposal Items and Descriptions for users to select, follow the below directions:

- 1. Access General Setup on the left side panel.
- 2. Go to Marketing.
- 3. Select Create and Edit Proposal Items (it might be on page 2 of your view)
- 5. Choose an item to edit or create a new item by clicking on New Entry.
- 6. Select the Revenue Code from the drop-down options
- 7. Add the Name and Description that you want to be available for users and click save.



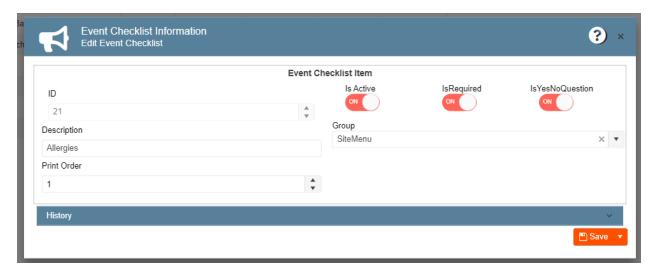
#### **Create and Edit Checklist Items - Kitchen Questionnaire**

The *Kitchen Questionnaire* questions, which must be completed by sales users when submitting their recipes to the kitchen, can be set up as outlined below:

- 1. Navigate to the *General Setup* on the left side panel.
- 2. Go to Marketing.
- 3. Select Create and Edit Checklist Items
- 4. To create a new item, click on New Entry.
- 5. Here you will edit the following fields:
  - a. Description Type the question to include on the questionnaire
  - b. Group Select Site Menu for the item to appear on the Kitchen Questionnaire
  - c. Print Order This determines the order in which the question appears on the questionnaire



- d. Is Active Toggle Set to on to include the question on the questionnaire, or off to remove it
- e. Is Required Toggle This toggle determines whether or not users must answer the question to proceed
- f. Is YesNo Question Toggle When set to on, a Yes/No toggle will be added to the Kitchen Questionnaire for the user to respond
- 6. To edit an item, click on the *pencil icon* and make revisions to the desired fields
- 7. After making the desired changes click Save.



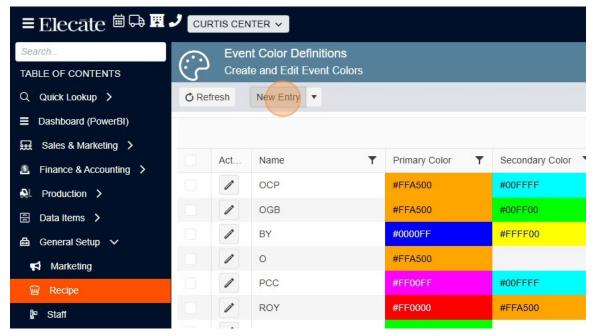
## Culinary

#### **Event Color Definitions**

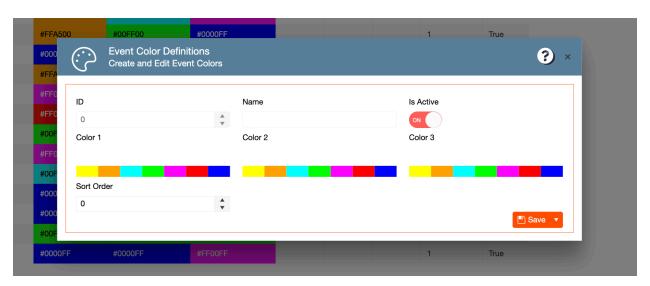
Before Event Colors can be used, they need to be set up to fit the business rules, by following the below steps:

- 1. Access General Setup on the left side panel.
- 2. Go to Recipe
- 3. Select Event Color Definitions Item
- 4. To create a new item, click on New Entry.





5. The Event Color Definitions window will now appear



- 6. Click on a colored box below Color 1 to make your first selection in creating a new combination. Select colors under Color 2 and Color 3, if desired.
- 7. Enter the Sort Order Number desired
- 8. Click Save. The new color combination has been saved and can now be assigned to events.